
IBIP 2014

International Business Immersion Program

China

Hit the real world running.

Experiential Business Learning
from the Inside Out:
Food, Urbanization, and
Consumerism in China



ILLINOIS

UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN

International Business Immersion Program

2014

Study Tour Information Package

Experiential Business Learning from the Inside Out: Food, Urbanization, and Consumerism in China

Sponsored by:

- University of Illinois College of Agricultural, Consumer and Environmental Sciences
- University of Illinois College of Business and
- Center for International Business Education and Research
- As well as generous support from corporate and private sponsors

www.ibip.illinois.edu



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COURSE SYLLABUS

ACE 436/BADM 436
Spring 2014

Experiential Business Learning from the Inside Out: Food, Urbanization, and Consumerism in China

PROGRAM DESCRIPTION

The International Business Immersion Program (IBIP) selects premier undergraduate students to work in high-performance, interdisciplinary teams to explore the structure and challenges of the global agriculture and food industry. The primary goal of the program is to prepare the next generation of globally literate entrepreneurial leaders to identify and respond to challenges associated with business operations in the global marketplace. While IBIP is housed in the College of Agricultural, Consumer and Environmental Sciences and is cross-listed in the College of Business, its students are selected from diverse backgrounds, majors and interests.

The program combines an on-campus preparatory course each spring, culminating in an international experiential study tour that allows students to interact with industry professionals and witness the scope of the agriculture and food industry first-hand. Since 2001, the International Business Immersion Program has been refining exceptional young leaders through research, networking and experience to prepare them to hit the real world running.

COURSE FORMAT

The International Business Immersion Program consists of three inseparable components:

- A preparatory course held during the spring semester of 2014.
- A 14-day immersion study tour (May 17-31, 2014) to China, where participants interact with company executives of national and multinational firms, with farmers, regulators, expats, and consumers.
- A 5-week movie and presentation short course followed by a presentation of the group's research findings during the fall semester of 2014.

OUR SPONSORS

The course is being offered jointly by the College of Agricultural, Consumer and Environmental Sciences (ACES) and the College of Business (COB) with financial and administrative support provided by the Department of Agricultural & Consumer Economics, Roberts Experiential Education Fund, Illinois Center for International Business Education and Research (CIBER), International Programs and Studies (IPS), COB Office of Study Abroad, ACES Office of Academic Programs, and ACES Office of International Programs. IBIP is also sponsored by private donors and various corporate sponsors who support the program with generous financial and in-kind donations. In particular, we thank Aldi, Bunge, Caterpillar, CGB Enterprises, and OSI Group.

COURSE MATERIALS

The case studies that will be used in this class can be purchased through the HBS Publishing website: <http://cb.hbsp.harvard.edu/cb/access/5164486>. Other readings, assignments, and information can be found on the course's Compass website.

(continued)

EVALUATION OF COURSE PERFORMANCE

(1) Group case assignments (2 cases: 45 points each)	90 points
(2) Cultural blog.....	20 points
(3) Newspaper article review	20 points
(4) Group contract	20 points
(5) Group case presentation	40 points
(6) Video-taped interview	10 points
(7) Written research report and poster	200 points
(8) Presentations (Research report: 50; research question analysis: 50).....	100 points
(9) Company description.....	20 points
(10) Group blogs.....	40 points
(11) Participation	110 points
(12) Reflection paper	20 points
(13) Video	180 points
(14) Magazine article	80 points
(15) Book Report.....	50 points
Total	1,000 points

*No Late Assignments

LEADERSHIP DEVELOPMENT EXPECTATIONS

Attendance policy

You are entitled to one unexcused absence. Nevertheless, you are responsible for turning in your assignments on time. The unexcused absence cannot be used on the risk management session, your presentations sessions, and any field visits in the US or abroad. Absence from scheduled field visits in the USA will only be excused for acceptable reasons, e.g. prior commitments related to your academic program. Absence from field visits abroad will only be justified in cases of serious illness or emergency. If you have to miss more sessions, email ahead of time justifying your absence. For each unjustified absence, there will be a 20-point deduction.

Peer group evaluation

One of the goals of this class is to replicate how work in the real world takes place. Therefore, working in a group is an important component of the IBIP experience. We do acknowledge that the level of effort across group members can vary and will adjust grades from group projects accordingly. We will distribute forms that allow you to submit group grades separately for each of the following group projects: written research report, magazine article, and video project.

Participation

The participation grade is based on behavior and performance inside of the classroom, during our field trips, and on the study tour. This includes—but is not limited to—being on time, being alert during presentations, and asking our guest speakers and hosts insightful questions.

The 3Ps of class conduct will be followed in IBIP: *Preparation, Participation, and Promptness*. These same factors will be important drivers of success throughout your career, beginning with your search for internships and jobs.

Preparation: Come to each class prepared to ask questions and discuss topics with the guest speakers.

Participation: Participation is crucial. A portion of your grade will be based on attendance, participation, and willingness to speak with and in front of your peers. Presence is not a

sufficient condition for participation. You must be active (although not pushy) in asking questions and expressing views. The reason for this policy is that we want you to take full advantage of the opportunity to interact with professionals and develop communication skills. Practice makes perfect.

Promptness: One attribute of a successful professional is timeliness. Late arrival to class is disruptive and rude to guests and reflects poorly on the entire class and the University. If you have a difficult time getting to class, please make arrangements with the instructors in advance.

FLIGHT, LODGING AND CONTACT INFORMATION

INTERNATIONAL FLIGHT ITINERARY

Saturday May 17, 2014

From Chicago O'Hare (ORD) to Beijing Intl. Airport (PEK)

Flight #: AA 0187

Departure: 7:15pm from ORD Terminal 3

Arrival: 9:45pm May 18th

Meals: Dinner & Snack

Saturday May 31, 2014

From Pudong Intl. Airport in Shanghai (PVG) to Chicago O'Hare (ORD)

Flight #: AA 0288

Departure: 4:10pm

Arrival: 4:50pm May 31st in ORD Terminal 5

Meals: Dinner & Breakfast

PRIMARY CONTACTS

Both Richard Vogen and Jessa Barnard will be available via email during the trip. For emergencies, contact Jessa via her cell phone (she can receive calls and SMS in China). Office numbers are for contact prior to departure on May 17 or after return on May 31.

Richard Vogen

Office: 217-244-8768

Mobile: 217-778-6026

Email: vogen@illinois.edu

Jessa Barnard

Office: 217-244-4796

Mobile: 618-210-8502

Email: jbecker2@illinois.edu

If we make changes/additions to our itinerary after we have left, we will notify Meredith Blumthal, Director of ACES Study Abroad, of the changes and the new contact information. Meredith can be reached at:

Meredith Blumthal

College of Agricultural, Consumer and Environmental Sciences

123 Mumford Hall, 1301 West Gregory Drive, Urbana, IL 61801, USA

Phone: 217-333-3380 • Email: mblumtha@illinois.edu

OTHER EMERGENCY CONTACTS

University of Illinois Study Abroad Office 24-hour Emergency Hotline: 217-333-6322
University of Illinois Emergency Dean, UIUC Office of the Dean of Students 217-333-0050

You may also email our Assistant Director of International Health and Safety, Bo White, at bowhite@illinois.edu, if you have a question or concern related to a health and safety emergency abroad.

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US State Department's Overseas Citizen Services

Your family may need to reach you because of an emergency at home or because they are worried about your welfare. If they can not reach us at one of our hotels or cell phones, they should call the State Department's Overseas Citizens Services. The State Department will relay the message to the consular officers in the country in which you are traveling. Consular officers will attempt to locate you, pass on urgent messages, and, consistent with the Privacy Act, report back to your family.

Overseas Citizens Services

Department of State, Room 4811, Washington, D.C. 20520

From within the U.S.: 1-888-407-4747

From outside the U.S.: 1-202-501-4444

http://travel.state.gov/travel/tips/emergencies/emergencies_1212.html

STUDY TOUR ITINERARY: CHICAGO AGRIBUSINESS IMMERSION

Hosted by: OSI Group and McDonald's

Friday, April 4, 2014

- 5:45 am** Meet at ACES Library circle drive
1101 S. Goodwin, MC-633
Urbana, IL 61801
- 6:00 am** Depart ACES Library
- 8:30 am** **OSI Group**
West Chicago Facility Tour
711 Industrial Dr.
West Chicago, IL 60185
- Meet with:
Eric Napientek, Assistant Vice President & Plant General Manager
Mike Boccio, Vice President, McDonald's N. America Business Team Lead
- 10:30 am** Depart OSI Group for McDonalds Headquarters
- 11:00 am** **McDonalds Corporate Headquarters**
COB – 2915 Jorie Boulevard
Oak Brook, IL
- Meet with:
Linda Henkel, Senior Director of Worldwide Supply Chain
Gary Johnson, Senior Director of Strategic Sourcing
Annette Zyck, Supervisor, Global Product Quality
- 2:00 pm** Depart McDonalds for ACES Library

IMMERSION TRIP ITINERARY: CHINA

May 17 – 31, 2014

[SUBJECT TO CHANGE]

Saturday, May 17

Attire: Casual

UIUC Staff: Jessa, John, Lynnea

- 1:00 pm** Meet at ACES Library Circle Drive
- 1:15 pm** Depart in rental cars for Chicago
- 4:15 pm** Arrive / Meet at Chicago O'Hare Intl. Airport Terminal 3
- 7:15 pm** Depart on American Airlines flight 0187 to Beijing, China

Sunday, May 18

Attire: Casual

UIUC Staff: Jessa, John, Lynnea

- 9:45 pm** Arrive at Beijing International Airport
- 11:45 pm** Check into hotel

Accommodations Chong Wen Men Hotel
No.2, West Chong Wen Men
Beijing
Tel: +86 10 6512 2211

Monday, May 19

Attire: Polo & Khakis

UIUC Staff: Jessa, John, Lynnea
Blog & Equipment Carrying Duty: poultry group

- 9:00 am** Sightseeing: Tiananmen Square and Forbidden City
- 11:30 am** Lunch provided
- 1:30 pm** U.S. Embassy in Beijing, south gate security check (need passport)
Foreign Agricultural Service & Agricultural Trade Office
No. 55 An Jia Lou Lu, Chaoyang District; Beijing, China 100600
Tel: Tel: +86-10-8531-3600
- 4:00 pm** TBD
- 6:00 pm** Dinner at Bianyifang Duck Restaurant provided

Accommodations Chong Wen Men Hotel
No.2, West Chong Wen Men
Beijing
Tel: +86 10 6512 2211

Tuesday, May 20**Attire: Polo & Khakis**

UIUC Staff: Jessa, John, Lynnea**Blog & Equipment Carrying Duty: quick service restaurant group**

- 7:45 am** Depart hotel by bus
9:00 am Lectures at China Agricultural University's MBA Education Center
 Tsinghua East Road, No. 17, Haidian District
 Beijing
 Tel: 86-10-62737714
11:00 am Bus to Duxiaoyue quick service restaurant
12:00 pm Lunch and visit at Duxiaoyue quick service restaurant (lunch provided)
1:30 pm Bus transport to Yanjing Brewery
2:30 pm Visit at Yanjing Brewery
6:00 pm Welcome Dinner with CAU students and staff
 Hosted by Office of International Affairs, China Agricultural University
 Princess Building Restaurant, Room 203

Accommodations Chong Wen Men Hotel
 No.2, West Chong Wen Men
 Beijing
 Tel: +86 10 6512 2211

Wednesday, May 21**Attire: Polo & Jeans**

UIUC Staff: Jessa, John, Lynnea**Blog & Equipment Carrying Duty: juice group**

- 7:15 am** Depart hotel by bus
9:30 am Fucheng Dairy
 North Wugechun, West Yianjiao, Hebei Province
 Farm Manager: Mr. Li
11:30 am Depart Fucheng via bus, snack lunch provided
1:30 pm Huiyuan Juice Group Ltd.
 Host: Mr. Hui (Sam) Huang & Ms. Jenny Chen
4:00 pm TBD: traditional Chinese grocery store visit
6:30 pm Dinner provided in Beijing

Accommodations Chong Wen Men Hotel
 No.2, West Chong Wen Men
 Beijing
 Tel: +86 10 6512 2211

Thursday, May 22**Attire: Business Casual**

UIUC Staff: Jessa, John, Lynnea
Blog & Equipment Carrying Duty: food safety group

- 7:30 am** Depart hotel by bus
- 8:30 am** Xi Fan Di Produce Market, South Beijing
- 11:30 am** Lunch at quick service restaurant provided
- 12:30 pm** Depart via bus for Great Wall
- 2:00 pm** Sightseeing: Great Wall of China at Juyongguan entrance
- 6:00 pm** Sightseeing: Pearl Market shopping
- 8:00 pm** Dinner on your own

Accommodations Chong Wen Men Hotel
 No.2, West Chong Wen Men
 Beijing
 Tel: +86 10 6512 2211

Friday, May 23**Attire: Polo & Khakis**

UIUC Staff: Jessa, John, Lynnea
Blog & Equipment Carrying Duty: dairy group

- 6:15 am** Check out and depart hotel for train station
- 7:45 am** Train to Luohe
- 11:30 am** Arrive in Luohe
- 12:00 pm** Lunch provided
- 1:30 pm** WH Group Limited (formerly Shuanghui, purchased from Smithfield in fall 2013)
 "The Largest Pork Company in the World"
 No.1 Shuanghui Road,
 Luohe City, Henan Province
 Hosts: Robert Wan & Joyce Li
- 7:00 pm** Dinner provided

Accommodations Four Points by Sheraton Luohe
 No. 6, Songshan Road West Branch, Yancheng District
 Luohe, Henan
 Tel: +86 395 2566 999

Saturday, May 24**Attire: Polo & Jeans**

UIUC Staff: Jessa, John, Lynnea
Blog & Equipment Carrying Duty: poultry group

- 8:00 am** Check out and depart hotel for OSI
- 9:30 am** OSI Foods Co., Ltd.
Host: George Witcek
- 12:00 pm** Lunch provided
- 1:00 pm** DaOSI tour, Q&A
- 2:00 pm** Tour OSI / DaOSI grain mills, broiler house, additional Q&A
- 4:00 pm** Depart via bus to airport in Zhengzhou, snack dinner provided
- 9:40 pm** Fly from Zhengzhou to Hangzhou
- 11:00 pm** Arrival in Hangzhou, transfer via bus to Zhejiang University campus dorms

Accommodations Zhejiang University International Dorm
Yuquan Campus
North Gate of the Yuquan Campus is on the Xix (西溪) Road

Sunday, May 25**Attire: Casual**

UIUC Staff: Jessa, John
Blog & Equipment Carrying Duty: food safety group

- 9:00 am** Sightseeing: West Lake & Six Harmony Pagoda
- 12:00 pm** Lunch provided
- 1:30 pm** Sightseeing: Dragon Well Tea Ceremony & Plantation
- 6:30 pm** Dinner with U of I FSHN summer program students and Zhejiang students
Hosted by: Dr. Xinlei Wang, UIUC Agricultural and Biological Engineering

Accommodations Zhejiang University International Dorm
Yuquan Campus
North Gate of the Yuquan Campus is on the Xix (西溪) Road

Monday, May 26**Attire: Polo & Khakis**

UIUC Staff: Jessa, John
Blog & Equipment Carrying Duty: juice group

- 9:00 am** Depart hotel with U of I FSHN summer program students
- 10:30 am** Hangzhou Wahaha Group Co., Ltd
"The Largest Beverage Producer in China"
- 12:00 pm** Lunch hosted by Wahaha
- 1:30 pm** Depart via bus to Shanghai
- 6:30 pm** Dinner in Shanghai provided

Accommodations Shanghai Greenland Jiulong Hotel
No.601Liyang Road, Hongkou District
Shanghai
Tel: +86 21 6541 8228

Tuesday, May 27**Attire: Business Casual**

UIUC Staff: Richard, Jessa, John**Blog & Equipment Carrying Duty: quick service restaurant group**

- 9:00 am** Sightseeing: Nanjing Road & The Bund
11:30 am Lunch provided
1:30 pm Illinois Department of Commerce / US Agricultural Trade Office
 1376 Nanjing W Rd
 Shanghai Center
 East Tower, Suite 331
 Hosts: Susan Zhang, Keith Schneller
4:00 pm Shanghai World Financial Center for bird's eye view of city
7:00 pm Dinner provided
8:30 pm Sightseeing: French Concession neighborhood featuring Xin Tiandi

Accommodations Shanghai Greenland Jiulong Hotel
 No.601Liyang Road, Hongkou District
 Shanghai
 Tel: +86 21 6541 8228

Wednesday, May 28**Attire: Business Casual**

UIUC Staff: Richard, John**Blog & Equipment Carrying Duty: dairy group**

- 8:45 am** Depart hotel via bus
10:00 am Uni-President China Holdings Ltd.
 "China's largest juice drink producer"
 301 Qing Yang South RD, Kunshan, Jiangsu
 Host: Brian Lin
12:00 pm Lunch hosted by Brian Lin
1:30 pm Lines & Tendency Corp. juice company
 2A, Building#1, No. 100 Zixiu Rd, Min Hang District
 Shanghai, China 201103
 Phone: +86-21-54889913-207
 Host: Brian Lin
6:00 pm Free time & dinner on your own

Accommodations Shanghai Greenland Jiulong Hotel
 No.601Liyang Road, Hongkou District
 Shanghai
 Tel: +86 21 6541 8228

Thursday, May 29**Attire: Polo & Khakis**

UIUC Staff: Richard, John
Blog & Equipment Carrying Duty: poultry group

- 8:45 am** Depart hotel via bus
10:00 am McDonald's Hamburger University
 McDonald's (China) Co., Ltd
 18/F, Innov Tower, Block A
 1801 Hongmei Road
 Shanghai, CN 200233
 Host: Jacquelyn M. Howard, Vice President - Supply Chain, China/Hong Kong
12:00 pm Lunch at McDonald's
2:00 pm Sightseeing: Yuyuan Garden and the Old Market bazaar and shopping
4:00 pm Traditional Chinese grocery market visit
6:00 pm Free time & dinner on your own

Accommodations Shanghai Greenland Jiulong Hotel
 No.601Liyang Road, Hongkou District
 Shanghai
 Tel: +86 21 6541 8228

Friday, May 30:**Attire: Illini t-shirt & Jeans**

UIUC Staff: Richard, John
Blog & Equipment Carrying Duty: food safety group

- 8:00 am** Depart hotel via bus
10:00 am Mondelez International (Kraft Foods sister company)
 "World's Favorite Snack Brands"
 Suzhou Industrial Park R&D Center
12:00 pm Lunch at Mondelez
1:00 pm Transport to Mondelez factory
2:00 pm Mondelez factory tour
3:00 pm Sightseeing: Suzhou No. 1 Silk Factory & The Lingering Garden
7:30 pm Farewell dinner in Shanghai, provided

Accommodations Shanghai Greenland Jiulong Hotel
 No.601Liyang Road, Hongkou District
 Shanghai
 Tel: +86 21 6541 8228

Saturday, May 31:**Attire: Casual**

UIUC Staff: Richard, John
Equipment Carrying Duty: dairy group

- 11:00 am** Check out of hotel
11:30 am Depart via bus to airport
1:00 pm Arrive at Shanghai Pudong Intl. Airport Terminal 2
4:10 pm Depart on American Airlines flight 0288 to Chicago O'Hare
4:50 pm CT Arrive at Chicago O'Hare Terminal 5

IBIP FACULTY AND STAFF – CHINA 2014



Dr. Peter Goldsmith

Faculty Director, IBIP
University of Illinois at Urbana-Champaign

318 Mumford Hall
1301 W. Gregory Drive
Urbana, IL 61801, USA
Tel: 217-333-5131
pgoldsmi@illinois.edu

Dr. Peter Goldsmith is an associate professor at the University of Illinois and Director of the Food and Agribusiness Management Program. He currently serves as the Executive Editor of the International Food and Agribusiness Management Review and is a visiting scholar at the University of Austral in Argentina. His research focuses on the agro-industrial development of Latin America. For the past 12 years he has been studying the agro-industrial complex of Mato Grosso, Brazil.



Richard Vogen

Director of College Planning and Resource
Development
College of ACES
University of Illinois at Urbana-Champaign

210 Mumford Hall
1301 W Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-244-8768
Vogen@illinois.edu

Richard Vogen is the Director of College Planning and Resource Development for the College of Agricultural, Consumer and Environmental Sciences at the University of Illinois, where he is responsible for strategic management functions in the College, as well as a portfolio of special projects in the Office of the Dean. Mr. Vogen holds three degrees from the University of Illinois at Urbana-Champaign; a Bachelor of Science in Agricultural Sciences, a Master of Science in Animal Sciences with a concentration on nutrition, and a Master of Business Administration.

Mr. Vogen has engaged in several aspects of agricultural, international market development, and strategic management in his career, and has consulted globally on international market development programs and strategies. He came to the University of Illinois from the U.S. Grains Council, where he was the Director of International Operations for Europe, Africa, and the Middle East and had previously served in Vienna as the Regional Director for Eastern Europe and the Former Soviet Union. He also worked for Illinois's state government, managing global food and agricultural market development programs, and as a foreign-service specialist for the U.S. government in Russia.



Jessa Barnard

Experiential Learning Coordinator, IBIP
University of Illinois at Urbana-Champaign

304c Mumford Hall
1301 W. Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-244-4796
jbecker2@illinois.edu

Jessa Barnard is the Experiential Learning Coordinator for the Department of Agricultural & Consumer Economics. Additionally, she is the Academic Advisor for approximately 225 students studying both Agribusiness Markets & Management and Finance in Agribusiness in the ACE Department. She has an M.S. in Agricultural Economics from Purdue University and a B.S. in Agricultural & Consumer Economics from University of Illinois. Before coming back to UIUC in January of 2012, she worked as a business analyst for Adayana Agribusiness Consulting in Indianapolis, IN. Jessa is an alumnus of the 2008 International Business Immersion Program in Europe.



Lynnea Johnson

Associate Director
Center for International Business Education
& Research
University of Illinois at Urbana-Champaign

430 Wohlers Hall
1206 S. Sixth
Champaign, IL 61820
Tel: +1-217-333-8335
lsjohnso@illinois.edu

Lynnea Johnson is the Associate Director of the Illinois Center for International Business Education and Research (CIBER.) She has an M.Ed in Higher and Continuing Education and a B.A. in Spanish from the University of Illinois at Urbana-Champaign. Before coming to the college of business for CIBER, Lynnea worked the college of engineering for 10 years offering continuing education programs. She studied abroad in Costa Rica and has organized international business immersion programs to China, Brazil and India.



John Tubbs

eLearning Developer
College of Business
University of Illinois at Urbana-Champaign

484 Wohlers Hall
1206 S. Sixth
Champaign, IL 61820
tubbs@illinois.edu

John Tubbs is an eLearning Developer in the College of Business at the University of Illinois at Urbana-Champaign. Tubbs leverages audio, video and photography as pedagogical tools for student expression, creates digital textbooks and curriculum content, and creates institutional media delivery strategies. Tubbs has been a pioneer in web media for the past 17 years at the University of Illinois at Urbana-Champaign as a streaming media producer and as an original member of the Center for Multimedia Excellence. His projects exhibit a strong commitment to equal access and scalable solutions that bring digital content to the widest audience possible. Tubbs holds an Ed.M. in Instructional Technology from the University of Illinois.

PARTICIPANT INFORMATION: AT A GLANCE

NAME	COLLEGE	MAJOR	YEAR	EMAIL
Michael Bandurski	Business	Finance	Senior	bandurs2@illinois.edu
Katherine Battle	ACES	Agricultural & Consumer Economics	Senior	kbattle2@illinois.edu
Mary Carroll	ACES	Agricultural & Consumer Economics	Junior	mlcarro2@illinois.edu
Morgan Corbett	Business	Business Process Management	Junior	mcorbet2@illinois.edu
Joshua Donoho	ACES	Agricultural & Consumer Economics	Senior	jdonoho2@illinois.edu
Zachary Erny	ACES	Agricultural & Consumer Economics	Junior	erny2@illinois.edu
Nicholas Harlan	LAS	Economics	Junior	nharlan2@illinois.edu
Katelyn Lanxon	ACES	Agricultural & Consumer Economics	Junior	lanxon2@illinois.edu
Ryan Lemenager	ACES	Agricultural & Consumer Economics	Junior	lemengr2@illinois.edu
Veronica Lesny	ACES	Agricultural & Consumer Economics	Senior	lesny2@illinois.edu
Justina Lin	ACES	Agricultural & Consumer Economics	Junior	jylin3@illinois.edu
Catherine Long	ACES	Agricultural & Consumer Economics	Junior	cmlong3@illinois.edu
Xi (Lucy) Lu	Business	Accountancy	Junior	xilu2@illinois.edu
Ryan McGowan	ACES	Agricultural & Consumer Economics	Senior	rjmcgow2@illinois.edu
Fionna Millett	ACES	Agricultural & Consumer Economics	Junior	millet2@illinois.edu
Juliana Ramirez	Business	Accountancy	Junior	rmrvlz2@illinois.edu
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Ben Sinele	ACES	Agricultural & Consumer Economics	Sophomore	sinele2@illinois.edu
Jenna Sudeth	ACES	Agricultural & Consumer Economics	Senior	sudeth2@illinois.edu
Vivian Tse	Business	Supply Chain Management	Junior	vtse3@illinois.edu
Alycen White	ACES	Agricultural & Consumer Economics	Junior	ajwhite4@illinois.edu
Austin Zwilling	ACES	Agricultural & Consumer Economics	Senior	zwilling2@illinois.edu

PARTICIPANT INFORMATION: PROFILES AND BIOGRAPHIES

Michael Bandurski
bandurs2@illinois.edu
Finance
May 2015



Michael was born in Chicago and grew up learning about his parents' private business. He attended high school in the suburbs of Chicago and grew a passion for Texas Holdem, which led him to participate in the World Series of Poker. His career focus is on investment banking and he will be interning at an investment bank this summer in San Francisco.

Katherine Battle
kbattle2@illinois.edu
Agricultural & Consumer
Economics
May 2015



Katherine was born and raised in the suburbs of Chicago, IL. This summer she is staying in Xihua, China for an internship with OSI Group at the Henan Foods plant where she will spend one month in the Production Department and one month in the Quality Assurance Department. Katherine hopes to pursue a career in Marketing or Supply Chain Management.

Mary Carroll
mlcarro2@illinois.edu
Agricultural & Consumer
Economics
May 2016



Mary was raised in West Central Illinois on a family farm with swine and grain. Her family's farm in Brazil has encouraged her to learn more international agriculture. Due to Mary's back ground and interests she hopes to pursue a career in Agricultural and Consumer Economics.

Morgan Corbett
mcorbet2@illinois.edu
Business Process
Management
May 2016



Morgan grew up in St.Charles, IL, a west suburb of Chicago. She has a great interest in international business and hopes to work for an international strategy consulting firm upon graduation. In addition to her business interests she also has a great passion for museums and philanthropy. One day she hopes to found her own non-profit organization that will work to bring sustainable and culturally accepted economic improvement to communities in developing areas, both in the United States and around the world.

Joshua Donoho

jdonoho2@illinois.edu
Agricultural & Consumer
Economics
May 2015



Joshua grew up in southern Illinois, where he helped his family with their crop insurance agency and grain farm. He is interested in and pursuing a career in agricultural sales. His hopes while in college are to enhance his knowledge of agriculture on a world scale to help further his career possibilities after college.

Zachary Erny

erny2@illinois.edu
Agricultural & Consumer
Economics
May 2016



Zach grew up around business and agriculture. From an early age he traveled around and attended business conferences that influenced his interests. Since then he has discovered a passion for working towards a degree in agricultural economics that can fulfill his goals to help increase trade around the world. Through his previous trips abroad, internships, and studies he has gained experience and knowledge that will allow him to reach and maximize his goals.

Nicholas Harlan

nharlan2@illinois.edu
Economics
May 2016



Nicholas was born and raised in Peoria, Illinois. After spending time on his family farm in Dunlap, he became interested in the role that agriculture plays in our everyday lives. He is currently the President of the Illini Swim Club, a club for competitive swimming, which he has participated in since he was 6 years old. Nicholas hopes to pursue a career in finance.

Katelyn Lanxon

lanxon2@illinois.edu
Agricultural & Consumer
Economics
May 2016



Katie was born and raised in Belleville, IL and lived there until she went to college at the University of Illinois in Champaign. In Belleville she worked at her family's pick-your-own business, Eckert's Country Store and Farms, since the age of 13. Katie hopes to obtain a degree in Agricultural and Consumer Economics to take back to her hometown business to help manage.

Ryan Lemenager

lemengr2@illinois.edu
Agricultural & Consumer
Economics
May 2016



Ryan is a sophomore majoring in ACE with a focus in Farm Management. He is from the small town of Ashkum, Illinois where he lives with his parents and two brothers. He plans on taking over the family farm after a few years of working as a farm manager. Ryan has been around sports all of his life, and is very involved with the Orange Krush as well as his professional business fraternity Alpha Kappa Psi.

Veronica Lesny
lesny2@illinois.edu
Agricultural & Consumer
Economics
May 2015



Veronica grew up in the northwest Chicago suburb of Harwood Heights, Illinois in a family of six. Her ancestors derived from the southern tip of Poland, so she grew up speaking the language fluently. She loves working with others and making true lasting friendships. Veronica is a determined, honest, and organized individual who hopes to pursue a career in management in the food industry. She wishes to share her talents and improve the world food economy.

Justina Lin
jylin3@illinois.edu
Agricultural & Consumer
Economics
May 2016



Justina was born in the United States but was raised in Taiwan. She is fluent in Mandarin, English, is conversational in Japanese and understands Taiwanese. Her interests lie in world agribusiness and consumer economic issues. She hopes to pursue a career overseas in the future.

Catherine Long
cmlong3@illinois.edu
Agricultural & Consumer
Economics
May 2016



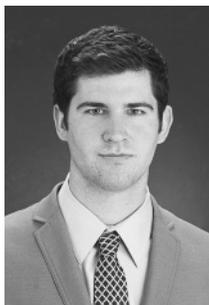
Catherine grew up in Antioch, Illinois with her parents and three sisters. Catherine is the third youngest and is the first one in her family to attend college. Catherine is an extremely hard working, organized, and determined individual. Catherine is excited to better her understanding of international business through the IBIP program. She plans to pursue a career in management within the agriculture or business sectors.

Xi (Lucy) Lu
xilu2@illinois.edu
Accountancy
May 2016



Xi was born and raised in China. At the age of 16, she moved to the United States with her parents and started to learn at a high school in Urbana, Illinois. Xi is fluent in both Chinese and English. She hopes to pursue a career in the agribusiness industry.

Ryan McGowan
rjmcgow2@illinois.edu
Agricultural & Consumer
Economics
May 2015



Ryan was born and raised in Evergreen Park, Illinois, which is located on Chicago's south side. He attended both Catholic grade school and high school where he enjoyed getting involved in activities such as football, student government, and the National Honor Society. He continues his involvement at the University of Illinois, as he is an executive board member of the Irish Illini. Ryan hopes to pursue a career as an insurance broker.

Fionna Millett
 millett2@illinois.edu
 Agricultural & Consumer
 Economics
 May 2016



Fionna is from Wilmette, Illinois, a suburb of Chicago. Her primary interests are sustainability and environmental issues. She hopes to pursue a career that involves working on economic solutions to environmental problems facing society.

Juliana Ramirez
 rmrzvlz2@illinois.edu
 Accountancy
 May 2016



Juliana was born in Cali, Colombia and grew up in Schaumburg, IL when her family moved to the U.S at the age of 6. Her interests are centered on international business because she loves traveling, studying languages, and learning about different cultures. She hopes to pursue a Master's of Science in Accountancy and use her knowledge of English, Spanish, and French in a job overseas.

Emily Rogier
 rogier2@illinois.edu
 Agricultural & Consumer
 Economics
 May 2016



Emily was born and raised on a grain and livestock farm in a small cultivating community in southern Illinois. Her passion has always lied in agriculture and she is elated to apply her skills learned at the University of Illinois and during the International Business Immersion Program to back home on her own family farm. She hopes to pursue a career in farm management and continue to help the growing agriculture field prosper in the years to come.

Ben Sinele
 sinele2@illinois.edu
 Agricultural & Consumer
 Economics
 May 2016



Ben Sinele grew up on a production farm outside of Nauvoo, Illinois where they raised corn and soybeans. Discovering his passion for agriculture at a young age, Ben is focused on improving the efficiency and ensuring the longevity of the agricultural industry. He plans to secure a job at a large agricultural company in a management position.

Jenna Sudeth
 sudeth2@illinois.edu
 Agricultural & Consumer
 Economics
 May 2015



Jenna was raised in central Illinois on a production livestock and grain farm, where her passion for (AG)vocating was born. Exploring all aspects of agriculture has been her goal through her college career, partaking in as many experiential learning opportunities as possible. She plans to continue enhancing her knowledge to help pursue a career in the agriculture industry.

Vivian Tse

vtse3@illinois.edu
Supply Chain Management
May 2016



Vivian was born and raised in Phoenix, Arizona and later moved to Chicago, Illinois to attend Jones College Prep, one of the top three high schools in the state of Illinois. Her career goal is to work for a Fortune 100 company that will allow her to include overseas work in China and/or Europe in her career. Her proficiencies in English and Chinese – Mandarin, Cantonese, and Shanghainese – will help her achieve her career goal.

Alycen White

ajwhite4@illinois.edu
Agricultural & Consumer
Economics
May 2016



Alycen grew up on a family farm that has been producing corn and soybeans for four generations in central Illinois. Her professional interests are focused on marketing strategies and economic development. She hopes to pursue a career surrounding the global food market.

Austin Zwilling

zwilling2@illinois.edu
Agricultural & Consumer
Economics
May 2015



Austin grew up on a farm which produces corn, soybeans, and wheat. He attended high school at Olney, Illinois where he was actively involved in the FFA. His interests are focused around using technology to make the agriculture industry more efficient. Austin hopes to pursue a career in the agricultural industry.

Michael Bandurski

Bandurs2@illinois.edu
847-207-6652

CURRENT ADDRESS

909 S. 3rd Street Apt 12
Champaign, IL 61820

PERMANENT ADDRESS

604 NE Venezia Lane
Boca Raton, FL 33487

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Finance
GPA: 3.64/4.00

Expected Graduation: May 2015

EXPERIENCE**Northern Trust – Chicago, IL**

Hedge Fund Services Intern

June 2013 - August 2013

- Analyzed profit and loss statements for three clients representing over \$1.3 billion in AUM to ensure accurate, up-to-date, daily profit and loss statements
- Performed monthly reconciliations and valuations of client pricing support and policies
- Updated valuation policies and reviewed month end packs for client summarizing monthly performance and validating pricing for hedge funds
- Created a client coverage matrix highlighting strategies and selling areas currently used by senior members of the firm in sales pitches for potential clients
- Presented to management techniques the company could utilize to attract millennial clients

HNI Truck Group – Inverness, IL

Finance Intern

January 2013 - May 2013

- Gained extensive knowledge of client operations through the use of a Boots on the Ground strategy, resulting in increased profit margins and reduced risk exposure
- Created reports for clients showcasing best insurance policy options based on the individual goals and needs of each client

McDonalds Corporation – Oak Brook, IL

Corporate Controller Group Intern

May 2012 - August 2012

- Attained understanding of corporate accounting and finance through internship program focused on accounting, financial reporting, and financial statement analysis
- Developed a model for the Asia, Pacific, Middle East & Africa markets in order to increase efficiency in the financial reporting process

EuroClean, Inc. – Palatine, IL

Marketing and Sales Representative

September 2008 - July 2010

- Obtained valuable sales experience by going door-to-door and making cold calls, resulting in the accrual of over \$10,000 in new revenues
- Acted as the company's primary marketing analyst by finding niche markets in proximity, reducing both fixed and variable costs of the company

ACTIVITIES

Investment Banking Academy, *Internal Vice President, Mentor*
Global Business Brigades, *Program Participant*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Microsoft Office and Capital IQ
Fluent in Polish

Katherine Battle

kbattle2@illinois.edu
630-297-1992

CURRENT ADDRESS

611 E. Daniel Street
Champaign, IL 61820

PERMANENT ADDRESS

7s641 Hobson Trails
Naperville, IL 60540

EDUCATION**University of Illinois Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentrations: Agri-Accounting & Agribusiness Markets & Management
Minor: Business
GPA: 3.46/4.0

Expected Graduation: May 2015

EXPERIENCE**ShopAKIRA.com, Campus Marketing Representative***Online Intern*

- Serve as a brand ambassador for AKIRA
- Responsible for promoting ShopAKIRA.com on campus through a variety of online marketing projects and social media platforms

November 2013 - Present

Lake Cable, LLC – Bensenville, IL*Internship*

- Performed various duties on a rotating basis with the Controller, Marketing Director, and Inside Sales
- Compiled and organized Material Safety Data Sheets to assist the warehouse and supply chain management
- Enhanced communication, presentation, and professional skills through working with diverse employees

June 2013 - August 2013

Firehaus – Champaign, IL*Waitress*

- Managed time efficiently waitressing while maintaining a full school schedule

March 2013 - June 2013

Nanny – Naperville, IL private residence

- Responsible for supervision and care of two pre-teens

May 2012 - August 2012

ACTIVITIES

Kappa Alpha Theta Fraternity
American Marketing Association, Hershey Take5 Candy Bar Case Competition
Volunteer at Loaves and Fishes Food Pantry
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems

HONORS

Marshall Scott Scholarship in Agribusiness

Mary L. Carroll
 mlcarro2@illinois.edu
 309-313-4014

CURRENT ADDRESS

302 E John Street Apt. 402
 Champaign, IL 61820

PERMANENT ADDRESS

1277 N County Rd 1600
 Carthage IL 62321

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
 Double Minor: Leadership Studies and International Development Economics
 GPA: 3.78/4.00

Expected Graduation: May 2016

EXPERIENCE**Academic Computing Facility – University of Illinois**

Help Desk Attendant

- Assisting lab users with any questions or technological difficulties
- Recording reported technology issues, phone calls, and questions in ticketing system
- Maintaining a clean and organized environment and prepare labs for incoming classes

September 2013 - Present

Professional Swine Management – Carthage, Illinois

Human Resources and Logistics Assistant

- Contacted applicants and performed required pre-screening prior to job interview
- Checked business references of potential new employees
- Mapped out 30 farms, weigh stations, truck washes, and customers to calculate mileage

June 2013 - July 2013

Professional Swine Management – Carthage, Illinois

Logistics Assistant

- Assisted in communication between owners, customers, and employees to ensure deliveries
- Created and coordinated weekly truckwash schedule for over sixty trucks
- Created mandatory health certificates for swine for over fifty deliveries per week

July 2011 - July 2012

Carroll Farms – Carthage, Illinois

Record Keeper

- Entered sow herd data weekly for over 85 farrows, 86 weans, and 100 breeders
- Identified and corrected employee errors made at the sow unit

May 2010 - August 2010

ACTIVITIES

Sigma Alpha Professional Agricultural Sorority, *2nd Vice President, Scholarship Chair*
 International Business Immersion Program, *Program Participant*

SKILLS

Proficient in Microsoft Office Programs

HONORS

Jonathan Baldwin Turner Scholar

Morgan V. Corbett

mcorbet2@illinois.edu
(630) 440-2479

CURRENT ADDRESS

1005 S. Lincoln Ave., Room 293
Urbana, IL 61801

PERMANENT ADDRESS

1022 N. 6th Ave.
St. Charles, IL 60174

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Business Administration - Business Process Management
Minor: Anthropology
GPA: 3.6/4.0

Expected Graduation: May 2016

EXPERIENCE**Lincoln Avenue Residence Hall Library – Urbana, IL**

August 2013 - Present

Librarian

- Assist patrons, promote library programs and shelve materials
- Execute special projects: creating bulletin boards, managing inventory, and program preparation

Frehner-Jens Consulting – St. Charles, IL

May 2013 - Present

Intern

- Developed a business model for new venture, including researching competitive environment and cost forecasting
- Conduct secondary market research for consulting clients, including opportunity sizing, competitor research, and industry research.

EntreCorps

January 2014 - present

Project Manager

- Developing a marketing and branding plan for the new building
- Creating connections with key University faculty to gain their insight and support for the building

Member

August 2013 - present

- Collaborating on an interdisciplinary team working to design and promote a new collaborative and innovative building on campus

Spurlock Cultural History Museum – Champaign, IL

January 2013 - present

Education Assistant

- Assist with planning and developing weekly programs for school groups and families
- Record and file expense and income forms for Education Department
- Work Special Events - collect money, help with reception food, survey attendees, etc.
- Aided in implementation and continuous updating of event tracking database (TPSE)

Sustainability Program Coordinator

August 2013 - November 2013

- Coordinated and developed a successful program with the Sustainability Learning Living Community which incorporated sustainability and cultural study

Innovation, Design, Entrepreneurship Association (IDEA) – University of Illinois

September 2012 - May 2013

Consultant

- Contributed to two semester long projects as a member of a six person team
- Performed market size and logistics research
- Contributed to regular client updates and final presentations

ACTIVITIES

Phi Eta Sigma Freshman Honors Society
University of Illinois Campus Band, *French Hornist*
University of Illinois Pep Band, *Mellophone Player*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Windows operating systems and Microsoft Office Suite;

Joshua R. Donoho

Jdonoho2@illinois.edu
618-231-8817

CURRENT ADDRESS

308 East Daniel Street
Champaign IL, 61820

PERMANENT ADDRESS

2901 Caroline Street
Mount Vernon IL, 62864

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Minor: Crop and Soil Management
GPA: 3.01/4.00

Expected Graduation: May 2015

EXPERIENCE**Jeff Donoho Insurance Agency**

Crop Insurance Agent Assistant

- Licensed agent, for Property Casualty in the State of Illinois
- Participated in sales call activities and follow up
- Met farmers and assisted agent in completing paperwork
- Have had in depth training on how to run and operate ACR programs
- Received Crop Insurance 101 Training

May 2007 - Present

John Deere Financial

John Deere Insurance Company Intern

- Keying agency APH's and acreage reports
- Sole intern involved with mapping of agency policies
- Helped run "Get to know your department" event within JDF

May 2013 - August 2013

Rose Acre Farms

Production Intern

- Assisted Hen housing managers for the 12 hen houses
- Performed building management tasks
- Worked on USDA Grading line in process eggs
- In charge of 2 hen houses with 98,000 laying hens in each house

May 2013 - August 2013

Farm Work

- Help in operation of family farm

Ongoing

ACES in Brazil: Sustainable Agriculture, Study Abroad

- Visited many international agricultural businesses and farms
- Presented at an International Environmental Forum

May 2013

ACTIVITIES

Koinonia Christian Cooperative House, *House Manager*
University of Illinois Collegiate Farm Bureau, *Treasurer*
University of Illinois Collegiate FFA/PAS, *Vice President*
Agricultural Consumer Economics Club, *Member*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Windows operating systems, Quick learner, Engaging, Leadership skills

HONORS

State FFA Degree, 1st Place in State Agricultural Sales Interview Competition

Zachary T. Erny

Erny2@illinois.edu
847-609-1779

CURRENT ADDRESS

306 East Gregory Apt. 402
Champaign, IL 61820

PERMANENT ADDRESS

5569 Brook Bank
Long Grove, IL 60047

EDUCATION

University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
GPA: 2.94/4.00

Expected Graduation: May 2016

EXPERIENCE**ACES Library – Urbana IL**

Event Coordinator

- Set up and assist in running events for the ACES department
- Help alumni office, utilize equipment for guests, and provide customer service

August 2013-Present

French Private Farm – Drome, France

Farm Manager

- Worked in every aspect and process: planting, processing, selling, delivery, management
- Small business perspective in French markets and management
- Enhancement of adaption and quick thinking skills in foreign setting and problems

July 2013

PotashCorp – Northbrook, IL

Summer Intern

- Checking and completing customer taxes, work with customers, organize database
- Helped create system for managing and processing tax exemptions and contracts

June 2012 - August 2012

ACTIVITIES

Pi Kappa Phi 2013 Class President
Agricultural Economics Club, Consumer Economics and Finance Cluv
International Business Immersion Program, *Program Participan*

SKILLS

Proficient in the use of Mac OS, Windows, Microsoft Word, Excel, and Powerpoint

HONORS

Jonathan Baldwin Turner Scholar

Nicholas S. Harlan

nharlan2@illinois.edu
630-608-7823

CURRENT ADDRESS

604 E. Armory Ave.
Champaign, IL 61820

PERMANENT ADDRESS

3911 N. Bigelow St.
Peoria, IL 61614

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Economics
Minor: Informatics
GPA: 3.30/4.00

Expected Graduation: May 2016

EXPERIENCE**Wells Fargo Advisors – Branch at Peoria, IL**

Intern

Summer 2014

Illinois Valley Yacht and Canoe Club

Lifeguard

- Upheld the rules at the pool to ensure a safe environment for all patrons.
- Prevented accidents before they became a problem.

Head Swim Coach

- Used effective communication skills to demonstrate proper swimming technique to swimmers, which made them stronger and faster athletes as they competed and succeeded in their events.
- Encouraged a positive environment for the swimmers, which motivated them to become better swimmers.
- Strategically organized rosters and lineups to win competitions.
- Hosted our home competitions and ran the equipment necessary to maintain the progress and results of the meet.

Assistant Pool Manager

- Demonstrate leadership and control throughout the facility to ensure a safe environment for all patrons.
- Guide lifeguards to learn the skills that are effective to ensure the patrons' safety.
- Interact with patrons to promote a family friendly environment.
- Coordinate special events such as Olympic Day, the Fourth of July Party, and Karaoke Night.

Summer 2012 - Present

Catering Peoria

Food Caterer

- Worked as a food caterer for holiday brunches, charitable events, and weddings.
- Worked in fast, high-intensity environments to ensure the success of our special events.

Spring 2010 - Summer 2011

Villageside Farms – Dunlap, Illinois

- Maintain the grounds during the summer

Summer 2005 - Present

ACTIVITIES

Illini Swim Club, *President and Treasurer*

International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems.
Proficient in the use of Microsoft Excel.

Katelyn J. Lanxon

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618-301-6985

CURRENT ADDRESS

907 S. Wright Street
Champaign, IL 61820

PERMANENT ADDRESS

311 Lake Forest Dr.
Belleville, IL 62220

EDUCATION**University of Illinois at Urbana-Champaign**

Majoring in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
Minor: International Development Economics
GPA: 3.17/4.00

Expected Graduation: May 2016

EXPERIENCE**Eckert's Country Store and Farms – Belleville, IL***Staff in store*

- Work closely with customers to explain and sample different kinds of fruits while also answering questions
- Take bakery orders over the phone and from customers over the counter to provide them with the items they wanted
- Stock and organize grocery items
- Train new employees in the bakery

May 2009 - Present

Undergraduate Library – University of Illinois*Student Assistant*

- Check out loanable technology, media, and books to patrons
- Give directional help to students and professors looking for specific material or rooms

January 2014 - Present

Liberal Arts & Sciences, Deans Office – University of Illinois*Student Worker*

- Answered phone calls and questions of students at the receptionist desk
- Organized the office, filled office supplies, cleaned the desk areas, and filed paperwork

August 2012 - December 2012

ACTIVITIES

Chi Omega National Fraternity, *Active Member, Shi-Ai*
Agricultural and Consumer Economics Club
Wishmakers Club
Colleges Against Cancer
Relay for Life, *Co-Event Chair*

SKILLS

Proficient in working with other people with a positive attitude.
Skillful with technology and operating systems.

Ryan J. Lemenager

lemengr2@illinois.edu
815-883-0501

CURRENT ADDRESS

806 S. Third St.
Champaign, IL 61820

PERMANENT ADDRESS

409 E. Charles St.
Ashkum, IL 60911

EDUCATION**University of Illinois at Urbana-Champaign**

College of Agricultural and Consumer Economics
Bachelor of Science in Agricultural and Consumer Economics
GPA: 3.30/4.00

Expected Graduation: May 2016

EXPERIENCE**BASF The Chemical Company – Kankakee, Illinois**

Logistics Intern

- Led safety planning activities for corporate-wide Safety Day; Presented safety demonstration to all 300 employees
- Established system to organize 60 forklifts through the plant to improve efficiency and track expenses
- Tracked deliveries of all small packages in Receiving department; Delivered packages promptly and efficiently
- Achieved 99% inventory accuracy by verifying actual drum count versus computer system

May 2013 - August 2013

A.N. Webber's Trucking Inc. – Kankakee, Illinois

Head Washman

- Created an effective system to efficiently clean the inside and outside of over 200 semi-trucks and trailers
- Maintained records of inventory and communicated with vendors to maintain appropriate levels of supplies
- Launched a new safety plan incorporating mandatory safety glasses and breathing masks when painting

May 2012 - August 2012

Ashkum Little League Association

Managing Umpire

- Led all employees through training in order to develop their umpiring skills and work with Little League players and coaches
- Developed and delivered a work schedule for all employees of the association

May 2010 - August 2013

ACTIVITIES

Alpha Kappa Psi Professional Business Fraternity, *Assistant Treasurer*
Illini Pride
International Business Immersion Program, *Program Participant*

Veronica A. Lesny

lesny2@illinois.edu
708-767-0017

CURRENT ADDRESS

1007 S. Third St.
Champaign, IL 61820

PERMANENT ADDRESS

4547 N. Newland Ave.
Harwood Heights, IL 60706

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
Minor: International Developmental Economics & Food and Environmental Systems

Expected Graduation: May 2015

EXPERIENCE**Delta Gamma Sorority Iota Chapter – University of Illinois**

August 2011 - Present

Kitchen Assistant

- Works four shifts a week to assist the cook and all kitchen aids in daily execution of meals
- Trains new workers during their integration to the kitchen assistant team

The Eli's Cheesecake Company – Chicago, Illinois

June 2013 - January 2014

Markets and Events Intern

- Managed Farmers Markets and all summer events with communication and business paperwork
- Supervised and directed 13 high school interns who aided with market activities and events
- Mentored a group of 30 assistants, volunteers, and associates to heighten visitors' experiences
- Assisted in the retail store/bakery café with daily work tasks and composed 3 catering menus

Ridgemoor Country Club – Chicago, Illinois

April 2008 - November 2012

Honor Caddie

- Assisted members in their golfing experience by providing advice, transporting clubs, and improving their game
- Learned and utilized communication skills with a variety of different personality types

Vector Marketing Corporation (Cutco) – Northbrook, Illinois

June 2010 - August 2010

Office Recruiting Assistant

- Recruited those seeking a sales job
- Encouraged and motivated newly hired sales representatives

ACTIVITIES

Agribusiness Leadership and Policy Washington, D.C. Study Tour, *Program Student*
The LeaderShape Institute, *Program Student*
Office of the Dean of Students: New Student Programs, *Welcome Days Leader*
Society of Women in Business, *Active Member*
Camp Kesem Illinois, *Program and Public Relations Coordinator*
Illinois Evans Scholar, *Vice President of Communications*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems
Fluent in Polish Language, Conversational in Spanish Language
American Red Cross, Adult and FA/CPR/AED Certified

HONORS

Charles "Chick" Evans Scholar
Sigma Alpha Lambda: National Leadership and Honor
Polish National Alliance Scholar

Justina Y. Lin

jylin3@illinois.edu
217-419-6543

CURRENT ADDRESS

1111 W. Nevada St.
Urbana, IL 61801

PERMANENT ADDRESS

2F., No.3, Aly. 92, Ln. 77, Sec. 4, Xinhai Rd.
Wenshan Dist., Taipei, Taiwan

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Business Minor, ACES International Minor
GPA: 3.72/4.00

Expected Graduation: May 2016

EXPERIENCE**University of Illinois Extensions Financial Wellness Center**

Peer Educator

- Raised financial awareness on campus through hosting financial fair and various workshops
- Enhanced communication and presentation skills through giving various presentations and working with a diverse team of peer educators
- Answer questions from students regarding financial issues, including credit report, student loans, and budgeting

January 2014 - Present

5V Technologies, Ltd.

Marketing Intern

- Edited data sheet for the newly launched product
- Learned to use Microsoft Visio to draw SoC models
- Translated and edited new product presentation slides
- Translated legal documents and contracts

June 2013 - July 2013

ACTIVITIES

Taiwan Intercultural Association, *Secretary, Membership and Outreach Officer*
International Business Immersion Program, *Program Participant*

SKILLS

English (fluent), Mandarin (fluent), Japanese (functional), Taiwanese (functional)
Windows Visio (basic), Adobe InDesign (basic)

HONORS

ACES Aspire Award, Dean's List

Catherine M. Long

cmlong3@illinois.edu
847-767-7711

CURRENT ADDRESS

1007 South Third St.
Champaign, IL 61820

PERMANENT ADDRESS

38427 N. Lakeside Place
Antioch, IL 60002

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
Minor: International Development and Economics
GPA: 3.22/4.00

Graduation: May 2016

EXPERIENCE**AEPHI Sorority House**

Kitchen Assistant

- Assists the cook and all kitchen aids in daily execution of meals
- Trains new workers during their integration to the kitchen assistant team

September 2012 - Present

Hilltop Lakes Community Center-Hilltop Lakes – Texas

Pool Manager

- Manages concession stand, sells and restocks concession goods
- Balances concession stand books through opening and closing cash register
- Manages and runs the pool area looking over on an average of twenty five people

June 2013 - July 2013

Lake Shore Country Club – Glencoe, Illinois

Caddie

- Developed business etiquette and professional skills from business professionals in various fields
- Developed communication skills by interacting with different age groups and different professions

May 2010 - August 2012

ACTIVITIES

Society of Women in Business, *Elite Member*
Illinois Leadership Center, *Leadership Certificate Program Participant*
Intermural Indoor and Outdoor Volleyball
Camp Kesem, *Member*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems
Competent in Microsoft Word, Excel, and PowerPoint

HONORS

Chick Evans Scholar
Phi Sigma Theta National Honor Society

Xi (Lucy) Lu

xilu2@illinois.edu
(217)-693-2823

CURRENT ADDRESS

510 E Stoughton St. Apt. 311
Champaign, IL 61820

PERMANENT ADDRESS

99-9-2001 Fangli Rd.
Jiading Distric, Shanghai
China, 201802

EDUCATION

University of Illinois at Urbana-Champaign
Bachelor of Science in Accounting and Finance
Minor: Food & Agribusiness
GPA: 3.58/4.00

Expected Graduation: May 2016

EXPERIENCE

Summer Internship at Agricultural Bank of China – Nanjing
International Department

June 2013

- Wrote and relettered of credit
- Accessed and worked with the internal E-bank system
- Handled concerns from clients through the phone

BlueCross BlueShield Illinois – Chicago, Illinois

Job Shadow at National Accounts

January 2013

- Joined a conference call within the department with current employees
- Studied how the company in Chicago connects with other branches of BlueCross BlueShield

Chinese Heritage Association

Chess Teacher

January 2013 - May 2013

- Assisted grade school students with chess skills and Chinese learning
- Organized chess matches among students

Employee at School Cafeteria – University of Illinois

Pizza maker and salad bar shifter

February 2013 - May 2013

- Cooked various kinds of pizza
- Communicated with the supervisors and other employees
- Substituted for friends with appropriate time management

ACTIVITIES

Chinese Students and Scholars Association, *V.P. & HR, Undergraduate Brunch*
Phi Eta Sigma Freshmen Honors Society
Fusion Professional Business Organization
Deloitte Fantaxtic Case Competition
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems

HONORS

James Scholar, Illinois State Scholar

Ryan McGowan

Rjmcgow2@illinois.edu
708-638-4590

CURRENT ADDRESS

106 E Armory Ave
Champaign, IL 61820

PERMANENT ADDRESS

9534 Clifton Park
Evergreen Park, IL 60805

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentration: Financial Planning
GPA: 3.34/4.00

Expected Graduation: May 2015

EXPERIENCE**Beverly Environmental LLC**

Laborer

June 2013 - August 2013

- Created and improved lawns, gardens, decks, patios and other landscape features for a landscape architecture company
- Performed tasks such as trimming trees and bushes, mulching gardens, laying down fertilizer, mowing grass, and removing weeds for residential and commercial properties
- Communicated and worked with project managers and other laborers in order to complete and maintain assigned projects, while ensuring customer satisfaction.

Fusion 92

Summer Intern

June 2012 - August 2012

- Audited and maintained the CRM database for a digital marketing agency
- Provided office support as needed, including prepping client meetings, inventorying assets, scouting photo shoots, and researching vendor options
- Collected and organized time reports for management analysis
- Assisted the Account Management team by updating media schedules and performing the fulfillment portion of a client rebate program

Ray Elliot Varsity Room

Student Kitchen Helper

September 2011 - Present

- Handle the sanitization and cleaning of dishes for more than 200 people daily for the University of Illinois athletic teams
- Maintain a clean dining environment for the University of Illinois athletic teams

ACTIVITIES

Irish Illini *Executive Board Member*

International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems

HONORS

Dean's list, Illinois General Assembly Scholarship, Father William Thomas Award, President's Education Award

Fionna Millett

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847-707-6915

CURRENT ADDRESS

1214 S. First St. #3042-A1
Champaign, IL 61820

PERMANENT ADDRESS

121 Fourth St.
Wilmette, IL 60091

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentration: Environmental Economics and Policy
GPA: 3.85/4.00

Expected Graduation: May 2016

EXPERIENCE**Illinois Business Consulting – University of Illinois**

September 2013 - Present

Project Manager

- Manage a diverse team and communicate with a client in a semester engagement
- Create scorecard to compare sustainable technology vendors for a global food company
- Delegate assignments and oversee the development of six consultants

Consultant

- Conducted research and analyzed data to create marketing strategy for a nonprofit organization
- Developed recommendations and a communication plan utilizing a faculty survey
- Communicated with the client regularly and presented to board of directors

Office of the Dean of Students – University of Illinois

January 2013 - Present

Front Desk Clerk

- Represent the University of Illinois to students and guests in Student Services building
- Direct diverse groups of visitors to offices and campus resources with greetings
- Deliver mail and communication to respective offices

Orientation Student Leader

- Create orientation activities acquainting students to campus for New Student Programs
- Facilitate Welcome Days Leaders in mentoring first year students upon arrival to campus

Lad & Lassie Shop – Wilmette, Illinois

November 2008 - Present

Assistant Manager

- Assist with the selection, buying, and merchandising of products for family business
- Perform retail sales, and resolve customer inquiries and concerns
- Enhance leadership skills by supervising and training six new employees
- Improve social media strategies and increase online engagement for customers

ACTIVITIES

Phi Gamma Nu Professional Business Fraternity, *Philanthropy Committee*
Agribusiness Leadership and Policy Washington, D.C. Study Tour, *March 2014 Participant*
International Business Immersion Program, *Program Participant*
College of ACES, *Tutor for Agricultural, Consumer and Resource Economics*

SKILLS

Proficient in the use of Mac OS and Windows operating systems
Proficient in Microsoft Office
Experienced in online email marketing with MailChimp

HONORS

Jonathan Baldwin Turner Scholar, James Scholar, Dean's List

Juliana Ramirez

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847-602-0552

CURRENT ADDRESS

611 E. Daniel St
Champaign, IL 61820

PERMANENT ADDRESS

41 Winding Run Ln
Streamwood, IL 60107

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Accountancy
Minor: French
GPA: 3.14/4.00

Expected Graduation: May 2016

EXPERIENCE**Ana Velez Tax Service**

Office Assistant, Tax Intern

- Assisting manager by filing documents and updating database to increase productivity of tax preparation by 10 percent
- Interfacing with 50 clients to provide them with appointments and paperwork requirements
- Contact clients to inform them of the status of tax refund or tax obligations

September 2009 - Present (Seasonal)

Northwestern Mutual Financial Network

Financial Representative Intern

- Achieved goal of seven policies sold by the end of the summer activity period which resulted in \$6,000 in sales and twelve new clients
- Successfully passed the Illinois State Producers exam for licensing in life, health, and accident insurance
- Responsible for building relationships with new clients to address financial goals and retirement planning

May 2013 - November 2013

University of Illinois – Graduate College

Office Assistant

- Operated and monitored database of 12,000 graduate students for accuracy and document retrieval
- Created, filed, and managed documents to ensure information is protected and error-free
- Organized daily ongoing and incoming mail for entire office

February 2013 - May 2013

ACTIVITIES

Kappa Alpha Theta Sorority *Chief Financial Officer, Scholarship Committee Proctor*
Global Business Brigades, *Fundraising Chair*
International Business Immersion Program, *Program Participant*
Illinois Dance Marathon, *Morale Team Leader*

SKILLS

Fluent in Spanish
Intermediate French
Proficient in Excel, Word, PowerPoint

HONORS

Phi Sigma Theta National Honor Society

Emily Rogier

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618-670-9001

CURRENT ADDRESS

405 East John St.
Champaign, IL 61820

PERMANENT ADDRESS

13979 Rogier Rd
Highland, IL 62249

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Minor: Farm Management
GPA: 2.29/4.00

Expected Graduation: May 2016

EXPERIENCE**Rogier Brothers Farm – Highland, Illinois**

Operator and Accountant

- Experience in organization, operation, production, and accounting of profitable hog operation
- Maintained cattle operation including marketing, documentation, distribution, vaccination, feeding and breeding
- Marketing done for livestock and grain operations
- Assisted bookkeeping with paying bills, payroll, and other day-to-day accounting tasks

January 2006 - Present

Kuck Associates – Urbana, Illinois

Housekeeper

- Assisting elder women with day-to-day cleaning duties
- Proficient in all cleaning tasks including laundry, vacuuming, ironing and other household chores

4-H Program – Highland, Illinois

Secretary

- Extremely active throughout high school organizing monthly meetings, collecting documentation, and setting fundraiser and service
- Active in county fairs showing hogs and chickens

ACTIVITIES

Special Olympics, *volunteer*
H.I.S. K.I.D.S., *Community Service and Assistant*
Relay for Life, *Team Member*
Teacher Aid, *Kindergarten*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS
Quickbooks (Basic), Microsoft Office (Advanced)
Great communication, leadership, and organizational skills

HONORS

Farm Credit Illinois Scholarship, United Producers Scholarship

Benjamin D. Sinele

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217-440-9503

CURRENT ADDRESS

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Champaign, IL 61820

PERMANENT ADDRESS

1161 East Co Rd 2400
Niota, IL 62358

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets & Management
Minor: Crop Sciences
GPA: 3.50/4.00

Expected Graduation: May 2016

EXPERIENCE**Crop Production Services – Ferris, Illinois***Intern*

- Created online flight maps and schedules for custom application jobs
- Collaborated with the sales team to identify and resolve problems in customers' fields
- Assessed opportunities for improvement in farmers operations by working with them one-on-one

June 2013 - August 2013

Four Oaks Farms – Niota, Illinois*Assistant Manager*

- Assist with year round crop production while working to improve the efficiency of daily operations
- Manage a small sharecropping operation with me three younger brothers
- Operate heavy equipment used for tillage, planting, and harvesting

April 2007 - Present

Powellton Chamber of Commerce – Burnside, Illinois*Lawn Manager*

- Managed cemetery lawn by keeping the premises mowed and trimmed
- Organized group cleaning sessions to ensure a welcoming atmosphere.
- Attended periodic meetings and gave updates on the progress that had been made

May 2008 - August 2011

ACTIVITIES

Alpha Gamma Rho Fraternity, *Freshman Class President, Recruitment committee*
Boy Scouts of America, *Eagle Scout*
International Business Immersion Program, *Program Participant*

SKILLS

Excels at connecting with people and engaging in conversation

HONORS

Illinois State Scholar, Eagle Scout, Society for Academic Achievement

Jenna Sudeth

Sudeth2@illinois.edu
217-971-2906

CURRENT ADDRESS

816 Village Park Way
Savoy, IL 61874

PERMANENT ADDRESS

2525 Hazlett Lane
Springfield, IL 62707

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Minor: Animal Science & International Development Economics
Pursuing: Certificate in Management & Experiential Learning
GPA: 3.01/4.00

Expected Graduation: May 2015

EXPERIENCE**IL Corn Marketing Board**

Social Media Intern

- Manage and update Facebook page daily
- Interact with followers on daily basis to inform them by advocating agriculture
- Look for and research new up to date topics to enrich followers lives

January 2014 - Present

AGIO Ltd.

Farm Laborer

- Participate in family grain operations
- Experienced in operation of excavation equipment
- Sole operator of a 50 head cattle operation
- Restructured feeding system to minimize feed cost to maximize output

2007 - Present

US Bank

Teller

- Trained 1 new Employee
- Provided excellent member services and maintained customer satisfaction
- Provided quick and efficient problem resolutions

January 2012 - September 2012

Chase Bank

Teller

- Coin machine custodian
- Selected as a business transaction teller with a drawer limit of \$36,000
- Trained 2 new employees
- Supervised overrides

February 2011 - November 2011

ACTIVITIES

ExplorACES Steering Committee, *Food Director*

Sangamon County Farm Bureau Young Leaders, *Vice Chair*

International Business Immersion Program, *Program Participant*

National Agriculture Marketing Association, *Fundraising*

Agriculture Consumer Economics Club, *Member*

Collegiate Post Secondary Agriculture Students, *2nd in State Agribusiness Administration Interview Competition*

SKILLS

Typing proficiency, Leadership skills, Problem solving, Proficient in Microsoft office

HONORS

Vice Presidents List, Dean's List, FFA Leadership Award

Vivian Tse

vtse3@illinois.edu

CURRENT ADDRESS

410 East Green Street, Apt. 402
Champaign, IL 61820

EDUCATION	University of Illinois at Urbana-Champaign Bachelor of Science in Supply Chain Management and Information Systems and Information Technology Minor: Hoelt Technology and Management Program GPA: 3.61/4.00	Expected Graduation: May 2016
EXPERIENCE	Student Legal Services – University of Illinois <i>Office Assistant</i>	September 2012 - Present
	<ul style="list-style-type: none"> • Communicate amongst clients, three attorneys, and the staff at the Champaign County Circuit Clerk on a daily basis to collect information for the clients' case • Prepare brochures, PowerPoint slides, evaluation forms, and films for attorneys to promote students' legal rights at outreach events • Translate brochures, documents, and information from English to Chinese and vice-versa • Establish, processes, and update over 1,000 clients' case and forms, including certification • Schedules appointments, events, and meetings for three attorneys on a daily basis 	
	Juicy Couture <i>Sales Associate</i>	June 2013 - Present
	<ul style="list-style-type: none"> • Maintained a clientele book to inform clients regarding new products or promotions through emails, phone calls, and letters each month • Had the highest sales per hour in terms of key performance indicator for 85% of the time • Collaborated with the Store Manager in setting the store's floor layout and organizing inventory • Integrated product knowledge in conversations with customers • Conducted sales transactions by assisting customers in finding apparel that completes their outfits 	
	Chicago Park District's Treasury Department <i>Intern</i>	June 2011 - August 2011
	<ul style="list-style-type: none"> • Summarized the municipal market from January 2010 to August 2011 to remind Acting Treasurer of key events • Organized financial analysis and working files, utilized in documentations for bond transactions • Researched the best practices in cash, debt portfolios, and investment management 	
ACTIVITIES	New Life Volunteering Society, <i>Fundraising and Philanthropy Chair</i> Business 101, <i>prospective Section Leader</i> Association for Information Systems, <i>member</i> Asian American Association member, <i>member</i> International Business Immersion Program, <i>Program Participant</i>	
SKILLS	Proficient in English and Chinese (Mandarin, Cantonese, and Shanghainese)	
HONORS	Phi Eta Sigma National Honor Society, Phi Sigma Theta National Honor Society, and Women in Public Finance's Honorable Mention Achievement Award	

Alycen J. White

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217-737-0860

CURRENT ADDRESS

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Champaign, IL 61820

PERMANENT ADDRESS

334 State Route 10
New Holland, IL 62671

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Minors: ACES Leadership, International Economic Development
GPA: 3.74/4.00

Expected Graduation: May 2016

EXPERIENCE**Abercrombie & Fitch – Champaign, IL**

Sales Representative

- Expanded customer service through servicing unhappy customers
- Collaborated with employees to create monthly store display strategies

October 2012 - December 2012

Dairy Queen – Lincoln, Illinois

Cashier

- Developed monetary handling skills

Server

- Improved communication skills through interaction with customers
- Expanded leadership skills within assigned group goals set forth by managers

October 2010 - April 2012

ACTIVITIES

Phi Sigma Sigma Sorority
Phi Eta Sigma Freshmen Honors Society
Agricultural & Consumer Economics Club
Students Today, Leaders Forever Registered Student Organization
Illini Pride
Orange Krush
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems

Austin L. Zwilling

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618-562-1994

CURRENT ADDRESS

1905 N. Lincoln Ave. Apt. 316
Urbana, IL 61801

PERMANENT ADDRESS

6956 N. Crest Haven Rd.
Claremont, IL 62421

EDUCATION**University of Illinois at Urbana-Champaign**

Bachelor of Science in Agricultural and Consumer Economics
Minor: Technical Systems Management (TSM)
GPA: 3.62/4.00

Expected Graduation: May 2015

EXPERIENCE**International Business Immersion Program**

Program Intern

January 2013 - Present

- Explore the dangers of food safety throughout China and collaborate with a 5 member team on a plan on how to combat this growing problem
- Analyze case studies with a 5 member team that involve companies that face management issues and provide a recommendation/solution for the company to implement
- Travel to China to explore how food safety is affecting companies daily operations

Zwilling Farms Inc.-Olney, Illinois

Assistant Manager

January 2006 - Present

- Operate tillage and harvest equipment for 1,000-acre grain farm that produced corn, soybeans, and wheat
- Communicate with local seed dealers to determine seed input and price
- Analyze grain markets to determine when to sell 5,000 bushels of corn and soybeans

Farm Safety for Kids

Camp Leader

August 2008 - August 2012

- Led a camp in farm safety education designed to teach 500 elementary school kids the hazards of being on a farm
- Worked with 5 camp leaders to present a demonstration on the dangers of a grain bin to a group of 50 elementary school kids

FFA

Vice President/Historian

August 2008 - May 2012

- Co-coordinated the 150-member Olney FFA and worked on a 8 member officer team in running day-to-day operations and increase membership by 10%
- Led the design and implementation of the program of activities for the calendar year with a team of 12 chairmen
- Established an awards program, boosting membership attendance at community service events by 20%

ACTIVITIES

Agribusiness, Consumer Economics Club, *Active Member*
Collegiate Farm Bureau, *Active member*
International Business Immersion Program, *Program Participant*

SKILLS

Proficient in the use of Mac OS and Windows operating systems

