IBIP 2014
International Business Immersion Program
China
Hit the real world running.

Experiential Business Learning from the Inside Out: Food, Urbanization, and Consumerism in China
International Business Immersion Program

2014 Study Tour Information Package

Experiential Business Learning from the Inside Out: Food, Urbanization, and Consumerism in China

Sponsored by:
- University of Illinois College of Agricultural, Consumer and Environmental Sciences
- University of Illinois College of Business and
- Center for International Business Education and Research
- As well as generous support from corporate and private sponsors

www.ibip.illinois.edu

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COURSE SYLLABUS

ACE 436/BADM 436
Spring 2014

Experiential Business Learning from the Inside Out: Food, Urbanization, and Consumerism in China

PROGRAM DESCRIPTION

The International Business Immersion Program (IBIP) selects premier undergraduate students to work in high-performance, interdisciplinary teams to explore the structure and challenges of the global agriculture and food industry. The primary goal of the program is to prepare the next generation of globally literate entrepreneurial leaders to identify and respond to challenges associated with business operations in the global marketplace. While IBIP is housed in the College of Agricultural, Consumer and Environmental Sciences and is cross-listed in the College of Business, its students are selected from diverse backgrounds, majors and interests.

The program combines an on-campus preparatory course each spring, culminating in an international experiential study tour that allows students to interact with industry professionals and witness the scope of the agriculture and food industry first-hand. Since 2001, the International Business Immersion Program has been refining exceptional young leaders through research, networking and experience to prepare them to hit the real world running.

COURSE FORMAT

The International Business Immersion Program consists of three inseparable components:
• A preparatory course held during the spring semester of 2014.
• A 14-day immersion study tour (May 17-31, 2014) to China, where participants interact with company executives of national and multinational firms, with farmers, regulators, expats, and consumers.
• A 5-week movie and presentation short course followed by a presentation of the group’s research findings during the fall semester of 2014.

OUR SPONSORS

The course is being offered jointly by the College of Agricultural, Consumer and Environmental Sciences (ACES) and the College of Business (COB) with financial and administrative support provided by the Department of Agricultural & Consumer Economics, Roberts Experiential Education Fund, Illinois Center for International Business Education and Research (CIBER), International Programs and Studies (IPS), COB Office of Study Abroad, ACES Office of Academic Programs, and ACES Office of International Programs. IBIP is also sponsored by private donors and various corporate sponsors who support the program with generous financial and in-kind donations. In particular, we thank Aldi, Bunge, Caterpillar, CGB Enterprises, and OSI Group.

COURSE MATERIALS

The case studies that will be used in this class can be purchased through the HBS Publishing website: http://cb.hbsp.harvard.edu/cb/access/5164486. Other readings, assignments, and information can be found on the course’s Compass website.

(continued)
EVALUATION OF COURSE PERFORMANCE

(1) Group case assignments (2 cases: 45 points each) ............................................ 90 points
(2) Cultural blog ........................................................................................................... 20 points
(3) Newspaper article review ...................................................................................... 20 points
(4) Group contract ....................................................................................................... 20 points
(5) Group case presentation .......................................................................................... 40 points
(6) Video-taped interview ............................................................................................ 10 points
(7) Written research report and poster ....................................................................... 200 points
(8) Presentations (Research report: 50; research question analysis: 50) ............... 100 points
(9) Company description .............................................................................................. 20 points
(10) Group blogs ......................................................................................................... 40 points
(11) Participation ......................................................................................................... 110 points
(12) Reflection paper ................................................................................................... 20 points
(13) Video ..................................................................................................................... 180 points
(14) Magazine article .................................................................................................... 80 points
(15) Book Report .......................................................................................................... 50 points

Total .............................................................................................................................. 1,000 points

*No Late Assignments

LEADERSHIP DEVELOPMENT EXPECTATIONS

Attendance policy
You are entitled to one unexcused absence. Nevertheless, you are responsible for turning in your assignments on time. The unexcused absence cannot be used on the risk management session, your presentations sessions, and any field visits in the US or abroad. Absence from scheduled field visits in the USA will only be excused for acceptable reasons, e.g. prior commitments related to your academic program. Absence from field visits abroad will only be justified in cases of serious illness or emergency. If you have to miss more sessions, email ahead of time justifying your absence. For each unjustified absence, there will be a 20-point deduction.

Peer group evaluation
One of the goals of this class is to replicate how work in the real world takes place. Therefore, working in a group is an important component of the IBIP experience. We do acknowledge that the level of effort across group members can vary and will adjust grades from group projects accordingly. We will distribute forms that allow you to submit group grades separately for each of the following group projects: written research report, magazine article, and video project.

Participation
The participation grade is based on behavior and performance inside of the classroom, during our field trips, and on the study tour. This includes—but is not limited to—being on time, being alert during presentations, and asking our guest speakers and hosts insightful questions.

The 3Ps of class conduct will be followed in IBIP: Preparation, Participation, and Promptness. These same factors will be important drivers of success throughout your career, beginning with your search for internships and jobs.

Preparation: Come to each class prepared to ask questions and discuss topics with the guest speakers.

Participation: Participation is crucial. A portion of your grade will be based on attendance, participation, and willingness to speak with and in front of your peers. Presence is not a
sufficient condition for participation. You must be active (although not pushy) in asking
questions and expressing views. The reason for this policy is that we want you to take full
advantage of the opportunity to interact with professionals and develop communication
skills. Practice makes perfect.

Promptness: One attribute of a successful professional is timeliness. Late arrival to class is
disruptive and rude to guests and reflects poorly on the entire class and the University. If you
have a difficult time getting to class, please make arrangements with the instructors in advance.

FLIGHT, LODGING AND CONTACT INFORMATION

INTERNATIONAL FLIGHT ITINERARY

Saturday May 17, 2014
From Chicago O’Hare (ORD) to Beijing Intl. Airport (PEK)
Flight #: AA 0187
Departure: 7:15pm from ORD Terminal 3
Arrival: 9:45pm May 18th
Meals: Dinner & Snack

Saturday May 31, 2014
From Pudong Intl. Airport in Shanghai (PVG) to Chicago O’Hare (ORD)
Flight #: AA 0288
Departure: 4:10pm
Arrival: 4:50pm May 31st in ORD Terminal 5
Meals: Dinner & Breakfast

PRIMARY CONTACTS

Both Richard Vogen and Jessa Barnard will be available via email during the trip. For
emergencies, contact Jessa via her cell phone (she can receive calls and SMS in China).
Office numbers are for contact prior to departure on May 17 or after return on May 31.

Richard Vogen
Office: 217-244-8768
Mobile: 217-778-6026
Email: vogen@illinois.edu

Jessa Barnard
Office: 217-244-4796
Mobile: 618-210-8502
Email: jbecker2@illinois.edu

If we make changes/additions to our itinerary after we have left, we will notify
Meredith Blumthal, Director of ACES Study Abroad, of the changes and the new
contact information. Meredith can be reached at:

Meredith Blumthal
College of Agricultural, Consumer and Environmental Sciences
123 Mumford Hall, 1301 West Gregory Drive, Urbana, IL 61801, USA
Phone: 217-333-3380 • Email: mblumtha@illinois.edu

OTHER EMERGENCY CONTACTS

University of Illinois Study Abroad Office 24-hour Emergency Hotline: 217-333-6322
University of Illinois Emergency Dean, UIUC Office of the Dean of Students 217-333-0050
You may also email our Assistant Director of International Health and Safety, Bo White,
at bowhite@illinois.edu, if you have a question or concern related to a health and safety
emergency abroad.

(continued)
US State Department’s Overseas Citizen Services
Your family may need to reach you because of an emergency at home or because they are worried about your welfare. If they can not reach us at one of our hotels or cell phones, they should call the State Department’s Overseas Citizens Services. The State Department will relay the message to the consular officers in the country in which you are traveling. Consular officers will attempt to locate you, pass on urgent messages, and, consistent with the Privacy Act, report back to your family.

Overseas Citizens Services
Department of State, Room 4811, Washington, D.C. 20520
From within the U.S.: 1-888-407-4747
From outside the U.S.: 1-202-501-4444
http://travel.state.gov/travel/tips/emergencies/emergencies_1212.html
STUDY TOUR ITINERARY:
CHICAGO AGRIBUSINESS IMMERSION

Hosted by: OSI Group and McDonald’s

Friday, April 4, 2014

5:45 am  Meet at ACES Library circle drive
          1101 S. Goodwin, MC-633
          Urbana, IL 61801

6:00 am  Depart ACES Library

8:30 am  OSI Group
          West Chicago Facility Tour
          711 Industrial Dr.
          West Chicago, IL 60185

          Meet with:
          Eric Napientek, Assistant Vice President & Plant General Manager
          Mike Boccio, Vice President, McDonald’s N. America Business Team Lead

10:30 am  Depart OSI Group for McDonalds Headquarters

11:00 am  McDonalds Corporate Headquarters
          COB – 2915 Jorie Boulevard
          Oak Brook, IL

          Meet with:
          Linda Henkel, Senior Director of Worldwide Supply Chain
          Gary Johnson, Senior Director of Strategic Sourcing
          Annette Zyck, Supervisor, Global Product Quality

2:00 pm  Depart McDonalds for ACES Library
IMMERSION TRIP ITINERARY:
CHINA
May 17 – 31, 2014  [SUBJECT TO CHANGE]

Saturday, May 17  Attire: Casual

UIUC Staff: Jessa, John, Lynnea

1:00 pm  Meet at ACES Library Circle Drive
1:15 pm  Depart in rental cars for Chicago
4:15 pm  Arrive / Meet at Chicago O’Hare Intl. Airport Terminal 3
7:15 pm  Depart on American Airlines flight 0187 to Beijing, China

Sunday, May 18  Attire: Casual

UIUC Staff: Jessa, John, Lynnea

9:45 pm  Arrive at Beijing International Airport
11:45 pm  Check into hotel

Accommodations  Chong Wen Men Hotel
                 No.2, West Chong Wen Men
                 Beijing
                 Tel: +86 10 6512 2211

Monday, May 19  Attire: Polo & Khakis

UIUC Staff: Jessa, John, Lynnea
Blog & Equipment Carrying Duty: poultry group

9:00 am  Sightseeing: Tiananmen Square and Forbidden City
11:30 am  Lunch provided
1:30 pm  U.S. Embassy in Beijing, south gate security check (need passport)
          Foreign Agricultural Service & Agricultural Trade Office
          No. 55 An Jia Lou Lu, Chaoyang District; Beijing, China 100600
          Tel: Tel: +86-10-8531-3600
4:00 pm  TBD
6:00 pm  Dinner at Binyifang Duck Restaurant provided

Accommodations  Chong Wen Men Hotel
                 No.2, West Chong Wen Men
                 Beijing
                 Tel: +86 10 6512 2211
Tuesday, May 20  
Attire: Polo & Khakis  
UIUC Staff: Jessa, John, Lynnea  
Blog & Equipment Carrying Duty: quick service restaurant group  

7:45 am  
Depart hotel by bus  

9:00 am  
Lectures at China Agricultural University's MBA Education Center  
Tsinghua East Road, No. 17, Haidian District  
Beijing  
Tel: 86-10-62737714  

11:00 am  
Bus to Duxiaoyue quick service restaurant  
12:00 pm  
Lunch and visit at Duxiaoyue quick service restaurant (lunch provided)  
1:30 pm  
Bus transport to Yanjing Brewery  
2:30 pm  
Visit at Yanjing Brewery  
6:00 pm  
Welcome Dinner with CAU students and staff  
Hosted by Office of International Affairs, China Agricultural University  
Princess Building Restaurant, Room 203  

Accommodations  
Chong Wen Men Hotel  
No.2, West Chong Wen Men  
Beijing  
Tel: +86 10 6512 2211  

Wednesday, May 21  
Attire: Polo & Jeans  
UIUC Staff: Jessa, John, Lynnea  
Blog & Equipment Carrying Duty: juice group  

7:15 am  
Depart hotel by bus  

9:30 am  
Fucheng Dairy  
North Wugechun, West Yianjiao, Hebei Province  
Farm Manager: Mr. Li  

11:30 am  
Depart Fucheng via bus, snack lunch provided  
1:30 pm  
Huiyuan Juice Group Ltd.  
Host: Mr. Hui (Sam) Huang & Ms. Jenny Chen  
4:00 pm  
TBD: traditional Chinese grocery store visit  
6:30 pm  
Dinner provided in Beijing  

Accommodations  
Chong Wen Men Hotel  
No.2, West Chong Wen Men  
Beijing  
Tel: +86 10 6512 2211
Thursday, May 22  
**Attire: Business Casual**

**UIUC Staff: Jessa, John, Lynnea**  
Blog & Equipment Carrying Duty: food safety group

7:30 am  
Depart hotel by bus

8:30 am  
Xi Fan Di Produce Market, South Beijing

11:30 am  
Lunch at quick service restaurant provided

12:30 pm  
Depart via bus for Great Wall

2:00 pm  
Sightseeing: Great Wall of China at Juyongguan entrance

6:00 pm  
Sightseeing: Pearl Market shopping

8:00 pm  
Dinner on your own

**Accommodations**  
Chong Wen Men Hotel  
No.2, West Chong Wen Men  
Beijing  
Tel: +86 10 6512 2211

Friday, May 23  
**Attire: Polo & Khakis**

**UIUC Staff: Jessa, John, Lynnea**  
Blog & Equipment Carrying Duty: dairy group

6:15 am  
Check out and depart hotel for train station

7:45 am  
Train to Luohe

11:30 am  
Arrive in Luohe

12:00 pm  
Lunch provided

1:30 pm  
WH Group Limited (formerly Shuanghui, purchased from Smithfield in fall 2013)  
“The Largest Pork Company in the World”  
No.1 Shuanghui Road,  
Luohe City, Henan Province  
Hosts: Robert Wan & Joyce Li

7:00 pm  
Dinner provided

**Accommodations**  
Four Points by Sheraton Luohe  
No. 6, Songshan Road West Branch, Yancheng District  
Luohe, Henan  
Tel: +86 395 2566 999
**Saturday, May 24**

**Attire:** Polo & Jeans

**UIUC Staff:** Jessa, John, Lynnea  
**Blog & Equipment Carrying Duty:** poultry group

- **8:00 am**  
  Check out and depart hotel for OSI

- **9:30 am**  
  OSI Foods Co., Ltd.  
  Host: George Witchek

- **12:00 pm**  
  Lunch provided

- **1:00 pm**  
  DaOSI tour, Q&A

- **2:00 pm**  
  Tour OSI / DaOSI grain mills, broiler house, additional Q&A

- **4:00 pm**  
  Depart via bus to airport in Zhengzhou, snack dinner provided

- **9:40 pm**  
  Fly from Zhengzhou to Hangzhou

- **11:00 pm**  
  Arrival in Hangzhou, transfer via bus to Zhejiang University campus dorms

**Accommodations:**  
Zhejiang University International Dorm  
**Yuquan Campus**  
North Gate of the Yuqan Campus is on the Xix (西溪) Road

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**Sunday, May 25**

**Attire:** Casual

**UIUC Staff:** Jessa, John  
**Blog & Equipment Carrying Duty:** food safety group

- **9:00 am**  
  Sightseeing: West Lake & Six Harmony Pagoda

- **12:00 pm**  
  Lunch provided

- **1:30 pm**  
  Sightseeing: Dragon Well Tea Ceremony & Plantation

- **6:30 pm**  
  Dinner with U of I FSHN summer program students and Zhejiang students  
  Hosted by: Dr. Xinlei Wang, UIUC Agricultural and Biological Engineering

**Accommodations:**  
Zhejiang University International Dorm  
**Yuquan Campus**  
North Gate of the Yuqan Campus is on the Xix (西溪) Road

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**Monday, May 26**

**Attire:** Polo & Khakis

**UIUC Staff:** Jessa, John  
**Blog & Equipment Carrying Duty:** juice group

- **9:00 am**  
  Depart hotel with U of I FSHN summer program students

- **10:30 am**  
  Hangzhou Wahaha Group Co., Ltd  
  "The Largest Beverage Producer in China"

- **12:00 pm**  
  Lunch hosted by Wahaha

- **1:30 pm**  
  Depart via bus to Shanghai

- **6:30 pm**  
  Dinner in Shanghai provided

**Accommodations:**  
Shanghai Greenland Jiulong Hotel  
No.601 Liyang Road, Hongkou District  
Shanghai  
Tel: +86 21 6541 8228
**Tuesday, May 27**  
**Attire:** Business Casual

**UIUC Staff:** Richard, Jessa, John  
**Blog & Equipment Carrying Duty:** quick service restaurant group

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00 am</td>
<td>Sightseeing: Nanjing Road &amp; The Bund</td>
</tr>
<tr>
<td>11:30 am</td>
<td>Lunch provided</td>
</tr>
<tr>
<td>1:30 pm</td>
<td>Illinois Department of Commerce / US Agricultural Trade Office</td>
</tr>
<tr>
<td></td>
<td>1376 Nanjing W Rd</td>
</tr>
<tr>
<td></td>
<td>Shanghai Center</td>
</tr>
<tr>
<td></td>
<td>East Tower, Suite 331</td>
</tr>
<tr>
<td></td>
<td>Hosts: Susan Zhang, Keith Schneller</td>
</tr>
<tr>
<td>4:00 pm</td>
<td>Shanghai World Financial Center for bird's eye view of city</td>
</tr>
<tr>
<td>7:00 pm</td>
<td>Dinner provided</td>
</tr>
<tr>
<td>8:30 pm</td>
<td>Sightseeing: French Concession neighborhood featuring Xin Tiandi</td>
</tr>
</tbody>
</table>

**Accommodations**  
Shanghai Greenland Jiulong Hotel  
No.601 Liyang Road, Hongkou District  
Shanghai  
Tel: +86 21 6541 8228

**Wednesday, May 28**  
**Attire:** Business Casual

**UIUC Staff:** Richard, John  
**Blog & Equipment Carrying Duty:** dairy group

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:45 am</td>
<td>Depart hotel via bus</td>
</tr>
<tr>
<td>10:00 am</td>
<td>Uni-President China Holdings Ltd.</td>
</tr>
<tr>
<td></td>
<td>“China's largest juice drink producer”</td>
</tr>
<tr>
<td></td>
<td>301 Qing Yang South RD, Kunshan, Jiangsu</td>
</tr>
<tr>
<td></td>
<td>Host: Brian Lin</td>
</tr>
<tr>
<td>12:00 pm</td>
<td>Lunch hosted by Brian Lin</td>
</tr>
<tr>
<td>1:30 pm</td>
<td>Lines &amp; Tendency Corp. juice company</td>
</tr>
<tr>
<td></td>
<td>2A, Building#1, No. 100 Zixiu Rd, Min Hang District</td>
</tr>
<tr>
<td></td>
<td>Shanghai, China 201103</td>
</tr>
<tr>
<td></td>
<td>Phone: +86-21-54889913-207</td>
</tr>
<tr>
<td></td>
<td>Host: Brian Lin</td>
</tr>
<tr>
<td>6:00 pm</td>
<td>Free time &amp; dinner on your own</td>
</tr>
</tbody>
</table>

**Accommodations**  
Shanghai Greenland Jiulong Hotel  
No.601 Liyang Road, Hongkou District  
Shanghai  
Tel: +86 21 6541 8228
Thursday, May 29
Attire: Polo & Khakis

UIUC Staff: Richard, John
Blog & Equipment Carrying Duty: poultry group

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:45 am</td>
<td>Depart hotel via bus</td>
</tr>
<tr>
<td>10:00 am</td>
<td>McDonald’s Hamburger University &lt;br/&gt;McDonald’s (China) Co., Ltd &lt;br/&gt;18/F, Innov Tower, Block A &lt;br/&gt;1801 Hongmei Road &lt;br/&gt;Shanghai, CN 200233 &lt;br/&gt;Host: Jacquelyn M. Howard, Vice President - Supply Chain, China/Hong Kong</td>
</tr>
<tr>
<td>12:00 pm</td>
<td>Lunch at McDonald’s</td>
</tr>
<tr>
<td>2:00 pm</td>
<td>Sightseeing: Yuyuan Garden and the Old Market bazaar and shopping</td>
</tr>
<tr>
<td>4:00 pm</td>
<td>Traditional Chinese grocery market visit</td>
</tr>
<tr>
<td>6:00 pm</td>
<td>Free time &amp; dinner on your own</td>
</tr>
</tbody>
</table>

Accommodations
Shanghai Greenland Jiulong Hotel <br/>No.601Liyang Road, Hongkou District <br/>Shanghai <br/>Tel: +86 21 6541 8228

Friday, May 30: Attire: Illini t-shirt & Jeans

UIUC Staff: Richard, John
Blog & Equipment Carrying Duty: food safety group

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 am</td>
<td>Depart hotel via bus</td>
</tr>
<tr>
<td>10:00 am</td>
<td>Mondelez International (Kraft Foods sister company) &lt;br/&gt;“World’s Favorite Snack Brands” &lt;br/&gt;Suzhou Industrial Park R&amp;D Center</td>
</tr>
<tr>
<td>12:00 pm</td>
<td>Lunch at Mondelez</td>
</tr>
<tr>
<td>1:00 pm</td>
<td>Transport to Mondelez factory</td>
</tr>
<tr>
<td>2:00 pm</td>
<td>Mondelez factory tour</td>
</tr>
<tr>
<td>3:00 pm</td>
<td>Sightseeing: Suzhou No. 1 Silk Factory &amp; The Lingering Garden</td>
</tr>
<tr>
<td>7:30 pm</td>
<td>Farewell dinner in Shanghai, provided</td>
</tr>
</tbody>
</table>

Accommodations
Shanghai Greenland Jiulong Hotel <br/>No.601Liyang Road, Hongkou District <br/>Shanghai <br/>Tel: +86 21 6541 8228

Saturday, May 31: Attire: Casual

UIUC Staff: Richard, John
Equipment Carrying Duty: dairy group

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>11:00 am</td>
<td>Check out of hotel</td>
</tr>
<tr>
<td>11:30 pm</td>
<td>Depart via bus to airport</td>
</tr>
<tr>
<td>1:00 pm</td>
<td>Arrive at Shanghai Pudong Intl. Airport Terminal 2</td>
</tr>
<tr>
<td>4:10 pm</td>
<td>Depart on American Airlines flight 0288 to Chicago O’Hare</td>
</tr>
<tr>
<td>4:50 pm CT</td>
<td>Arrive at Chicago O’Hare Terminal 5</td>
</tr>
</tbody>
</table>
Dr. Peter Goldsmith

Faculty Director, IBIP
University of Illinois at Urbana-Champaign

Dr. Peter Goldsmith is an associate professor at the University of Illinois and Director of the Food and Agribusiness Management Program. He currently serves as the Executive Editor of the International Food and Agribusiness Management Review and is a visiting scholar at the University of Austral in Argentina. His research focuses on the agro-industrial development of Latin America. For the past 12 years he has been studying the agro-industrial complex of Mato Grosso, Brazil.

Richard Vogen

Director of College Planning and Resource Development
College of ACES
University of Illinois at Urbana-Champaign

Richard Vogen is the Director of College Planning and Resource Development for the College of Agricultural, Consumer and Environmental Sciences at the University of Illinois, where he is responsible for strategic management functions in the College, as well as a portfolio of special projects in the Office of the Dean. Mr. Vogen holds three degrees from the University of Illinois at Urbana-Champaign; a Bachelor of Science in Agricultural Sciences, a Master of Science in Animal Sciences with a concentration on nutrition, and a Master of Business Administration.

Mr. Vogen has engaged in several aspects of agricultural, international market development, and strategic management in his career, and has consulted globally on international market development programs and strategies. He came to the University of Illinois from the U.S. Grains Council, where he was the Director of International Operations for Europe, Africa, and the Middle East and had previously served in Vienna as the Regional Director for Eastern Europe and the Former Soviet Union. He also worked for Illinois's state government, managing global food and agricultural market development programs, and as a foreign-service specialist for the U.S. government in Russia.
John Tubbs is an eLearning Developer in the College of Business at the University of Illinois at Urbana-Champaign. Tubbs leverages audio, video and photography as pedagogical tools for student expression, creates digital textbooks and curriculum content, and creates institutional media delivery strategies. Tubbs has been a pioneer in web media for the past 17 years at the University of Illinois at Urbana-Champaign as a streaming media producer and as an original member of the Center for Multimedia Excellence. His projects exhibit a strong commitment to equal access and scalable solutions that bring digital content to the widest audience possible. Tubbs holds an Ed.M. in Instructional Technology from the University of Illinois.
## PARTICIPANT INFORMATION: AT A GLANCE

<table>
<thead>
<tr>
<th>NAME</th>
<th>COLLEGE</th>
<th>MAJOR</th>
<th>YEAR</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Michael Bandurski</td>
<td>Business</td>
<td>Finance</td>
<td>Senior</td>
<td><a href="mailto:bandurs2@illinois.edu">bandurs2@illinois.edu</a></td>
</tr>
<tr>
<td>Katherine Battle</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:kbattle2@illinois.edu">kbattle2@illinois.edu</a></td>
</tr>
<tr>
<td>Mary Carroll</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:mlcarro2@illinois.edu">mlcarro2@illinois.edu</a></td>
</tr>
<tr>
<td>Morgan Corbett</td>
<td>Business</td>
<td>Business Process Management</td>
<td>Junior</td>
<td><a href="mailto:mcorbet2@illinois.edu">mcorbet2@illinois.edu</a></td>
</tr>
<tr>
<td>Joshua Donoho</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:jdonoho2@illinois.edu">jdonoho2@illinois.edu</a></td>
</tr>
<tr>
<td>Zachary Erny</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:erny2@illinois.edu">erny2@illinois.edu</a></td>
</tr>
<tr>
<td>Nicholas Harlan</td>
<td>LAS</td>
<td>Economics</td>
<td>Junior</td>
<td><a href="mailto:nharlan2@illinois.edu">nharlan2@illinois.edu</a></td>
</tr>
<tr>
<td>Katelyn Lanxon</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:lanxon2@illinois.edu">lanxon2@illinois.edu</a></td>
</tr>
<tr>
<td>Ryan Lemenager</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:lemengr2@illinois.edu">lemengr2@illinois.edu</a></td>
</tr>
<tr>
<td>Veronica Lesny</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:lesny2@illinois.edu">lesny2@illinois.edu</a></td>
</tr>
<tr>
<td>Justina Lin</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:jylin3@illinois.edu">jylin3@illinois.edu</a></td>
</tr>
<tr>
<td>Catherine Long</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:cmlong3@illinois.edu">cmlong3@illinois.edu</a></td>
</tr>
<tr>
<td>Xi (Lucy) Lu</td>
<td>Business</td>
<td>Accountancy</td>
<td>Junior</td>
<td><a href="mailto:xilu2@illinois.edu">xilu2@illinois.edu</a></td>
</tr>
<tr>
<td>Ryan McGowan</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:rjmcgow2@illinois.edu">rjmcgow2@illinois.edu</a></td>
</tr>
<tr>
<td>Fionna Millett</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:millett2@illinois.edu">millett2@illinois.edu</a></td>
</tr>
<tr>
<td>Juliana Ramirez</td>
<td>Business</td>
<td>Accountancy</td>
<td>Junior</td>
<td><a href="mailto:rmrzvlz2@illinois.edu">rmrzvlz2@illinois.edu</a></td>
</tr>
<tr>
<td>Emily Rogier</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:rogie2@illinois.edu">rogie2@illinois.edu</a></td>
</tr>
<tr>
<td>Ben Sinele</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Sophomore</td>
<td><a href="mailto:sinele2@illinois.edu">sinele2@illinois.edu</a></td>
</tr>
<tr>
<td>Jenna Sudeth</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:sudeth2@illinois.edu">sudeth2@illinois.edu</a></td>
</tr>
<tr>
<td>Vivian Tse</td>
<td>Business</td>
<td>Supply Chain Management</td>
<td>Junior</td>
<td><a href="mailto:vtse3@illinois.edu">vtse3@illinois.edu</a></td>
</tr>
<tr>
<td>Alycen White</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Junior</td>
<td><a href="mailto:ajwhite4@illinois.edu">ajwhite4@illinois.edu</a></td>
</tr>
<tr>
<td>Austin Zwilling</td>
<td>ACES</td>
<td>Agricultural &amp; Consumer Economics</td>
<td>Senior</td>
<td><a href="mailto:zwillng2@illinois.edu">zwillng2@illinois.edu</a></td>
</tr>
</tbody>
</table>
PARTICIPANT INFORMATION:
PROFILES AND BIOGRAPHIES

Michael Bandurski
bandurs2@illinois.edu
Finance
May 2015

Michael was born in Chicago and grew up learning about his parents’ private business. He attended high school in the suburbs of Chicago and grew a passion for Texas Holdem, which led him to participate in the World Series of Poker. His career focus is on investment banking and he will be interning at an investment bank this summer in San Francisco.

Katherine Battle
kbattle2@illinois.edu
Agricultural & Consumer Economics
May 2015

Katherine was born and raised in the suburbs of Chicago, IL. This summer she is staying in Xihua, China for an internship with OSI Group at the Henan Foods plant where she will spend one month in the Production Department and one month in the Quality Assurance Department. Katherine hopes to pursue a career in Marketing or Supply Chain Management.

Mary Carroll
mlcarro2@illinois.edu
Agricultural & Consumer Economics
May 2016

Mary was raised in West Central Illinois on a family farm with swine and grain. Her family’s farm in Brazil has encouraged her to learn more international agriculture. Due to Mary’s background and interests she hopes to pursue a career in Agricultural and Consumer Economics.

Morgan Corbett
mcorbet2@illinois.edu
Business Process Management
May 2016

Morgan grew up in St. Charles, IL, a west suburb of Chicago. She has a great interest in international business and hopes to work for an international strategy consulting firm upon graduation. In addition to her business interests she also has a great passion for museums and philanthropy. One day she hopes to found her own non-profit organization that will work to bring sustainable and culturally accepted economic improvement to communities in developing areas, both in the United States and around the world.
Joshua Donoho  
jdono2@illinois.edu  
Agricultural & Consumer Economics  
May 2015

Joshua grew up in southern Illinois, where he helped his family with their crop insurance agency and grain farm. He is interested in and pursuing a career in agricultural sales. His hopes while in college are to enhance his knowledge of agriculture on a world scale to help further his career possibilities after college.

Zachary Erny  
erny2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Zach grew up around business and agriculture. From an early age he traveled around and attended business conferences that influenced his interests. Since then he has discovered a passion for working towards a degree in agricultural economics that can fulfill his goals to help increase trade around the world. Through his previous trips abroad, internships, and studies he has gained experience and knowledge that will allow him to reach and maximize his goals.

Nicholas Harlan  
nharlan2@illinois.edu  
Economics  
May 2016

Nicholas was born and raised in Peoria, Illinois. After spending time on his family farm in Dunlap, he became interested in the role that agriculture plays in our everyday lives. He is currently the President of the Illini Swim Club, a club for competitive swimming, which he has participated in since he was 6 years old. Nicholas hopes to pursue a career in finance.

Katelyn Lanxon  
lanxon2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Katie was born and raised in Belleville, IL and lived there until she went to college at the University of Illinois in Champaign. In Belleville she worked at her family’s pick-your-own business, Eckert’s Country Store and Farms, since the age of 13. Katie hopes to obtain a degree in Agricultural and Consumer Economics to take back to her hometown business to help manage.

Ryan Lemenager  
lemengr2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Ryan is a sophomore majoring in ACE with a focus in Farm Management. He is from the small town of Ashkum, Illinois where he lives with his parents and two brothers. He plans on taking over the family farm after a few years of working as a farm manager. Ryan has been around sports all of his life, and is very involved with the Orange Krush as well as his professional business fraternity Alpha Kappa Psi.
Veronica Lesny  
lesny2@illinois.edu  
Agricultural & Consumer Economics  
May 2015

Veronica grew up in the northwest Chicago suburb of Harwood Heights, Illinois in a family of six. Her ancestors derived from the southern tip of Poland, so she grew up speaking the language fluently. She loves working with others and making true lasting friendships. Veronica is a determined, honest, and organized individual who hopes to pursue a career in management in the food industry. She wishes to share her talents and improve the world food economy.

Justina Lin  
jylin3@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Justina was born in the United States but was raised in Taiwan. She is fluent in Mandarin, English, is conversational in Japanese and understands Taiwanese. Her interests lie in world agribusiness and consumer economic issues. She hopes to pursue a career overseas in the future.

Catherine Long  
cmlong3@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Catherine grew up in Antioch, Illinois with her parents and three sisters. Catherine is the third youngest and is the first one in her family to attend college. Catherine is an extremely hard working, organized, and determined individual. Catherine is excited to better her understanding of international business through the IBIP program. She plans to pursue a career in management within the agriculture or business sectors.

Xi (Lucy) Lu  
xilu2@illinois.edu  
Accountancy  
May 2016

Xi was born and raised in China. At the age of 16, she moved to the United States with her parents and started to learn at a high school in Urbana, Illinois. Xi is fluent in both Chinese and English. She hopes to pursue a career in the agribusiness industry.

Ryan McGowan  
rjmcgow2@illinois.edu  
Agricultural & Consumer Economics  
May 2015

Ryan was born and raised in Evergreen Park, Illinois, which is located on Chicago’s south side. He attended both Catholic grade school and high school where he enjoyed getting involved in activities such as football, student government, and the National Honor Society. He continues his involvement at the University of Illinois, as he is an executive board member of the Irish Illini. Ryan hopes to pursue a career as an insurance broker.
Fionna Millett  
millett2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Fionna is from Wilmette, Illinois, a suburb of Chicago. Her primary interests are sustainability and environmental issues. She hopes to pursue a career that involves working on economic solutions to environmental problems facing society.

Juliana Ramirez  
rmrzvlz2@illinois.edu  
Accountancy  
May 2016

Juliana was born in Cali, Colombia and grew up in Schaumburg, IL when her family moved to the U.S at the age of 6. Her interests are centered on international business because she loves traveling, studying languages, and learning about different cultures. She hopes to pursue a Master’s of Science in Accountancy and use her knowledge of English, Spanish, and French in a job overseas.

Emily Rogier  
rogier2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Emily was born and raised on a grain and livestock farm in a small cultivating community in southern Illinois. Her passion has always lied in agriculture and she is elated to apply her skills learned at the University of Illinois and during the International Business Immersion Program to back home on her own family farm. She hopes to pursue a career in farm management and continue to help the growing agriculture field prosper in the years to come.

Ben Sinele  
sinele2@illinois.edu  
Agricultural & Consumer Economics  
May 2016

Ben Sinele grew up on a production farm outside of Nauvoo, Illinois where they raised corn and soybeans. Discovering his passion for agriculture at a young age, Ben is focused on improving the efficiency and ensuring the longevity of the agricultural industry. He plans to secure a job at a large agricultural company in a management position.

Jenna Sudeth  
sudeth2@illinois.edu  
Agricultural & Consumer Economics  
May 2015

Jenna was raised in central Illinois on a production livestock and grain farm, where her passion for (AG)vocating was born. Exploring all aspects of agriculture has been her goal through her college career, partaking in as many experiential learning opportunities as possible. She plans to continue enhancing her knowledge to help pursue a career in the agriculture industry.
Vivian Tse
vtse3@illinois.edu
Supply Chain Management
May 2016

Vivian was born and raised in Phoenix, Arizona and later moved to Chicago, Illinois to attend Jones College Prep, one of the top three high schools in the state of Illinois. Her career goal is to work for a Fortune 100 company that will allow her to include overseas work in China and/or Europe in her career. Her proficiencies in English and Chinese – Mandarin, Cantonese, and Shanghainese – will help her achieve her career goal.

Alycen White
ajwhite4@illinois.edu
Agricultural & Consumer Economics
May 2016

Alycen grew up on a family farm that has been producing corn and soybeans for four generations in central Illinois. Her professional interests are focused on marketing strategies and economic development. She hopes to pursue a career surrounding the global food market.

Austin Zwilling
zwilling2@illinois.edu
Agricultural & Consumer Economics
May 2015

Austin grew up on a farm which produces corn, soybeans, and wheat. He attended high school at Olney, Illinois where he was actively involved in the FFA. His interests are focused around using technology to make the agriculture industry more efficient. Austin hopes to pursue a career in the agricultural industry.
Michael Bandurski
Bandurs2@illinois.edu
847-207-6652

CURRENT ADDRESS
909 S. 3rd Street Apt 12
Champaign, IL 61820

PERMANENT ADDRESS
604 NE Venezia Lane
Boca Raton, FL 33487

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Finance
GPA: 3.64/4.00

Expected Graduation: May 2015

EXPERIENCE
Northern Trust – Chicago, IL
June 2013 - August 2013
Hedge Fund Services Intern
• Analyzed profit and loss statements for three clients representing over $1.3 billion in AUM to ensure accurate, up-to-date, daily profit and loss statements
• Performed monthly reconciliations and valuations of client pricing support and policies
• Updated valuation policies and reviewed month end packs for client summarizing monthly performance and validating pricing for hedge funds
• Created a client coverage matrix highlighting strategies and selling areas currently used by senior members of the firm in sales pitches for potential clients
• Presented to management techniques the company could utilize to attract millennial clients

HNI Truck Group – Inverness, IL
January 2013 - May 2013
Finance Intern
• Gained extensive knowledge of client operations through the use of a Boots on the Ground strategy, resulting in increased profit margins and reduced risk exposure
• Created reports for clients showcasing best insurance policy options based on the individual goals and needs of each client

McDonalds Corporation – Oak Brook, IL
May 2012 - August 2012
Corporate Controller Group Intern
• Attained understanding of corporate accounting and finance through internship program focused on accounting, financial reporting, and financial statement analysis
• Developed a model for the Asia, Pacific, Middle East & Africa markets in order to increase efficiency in the financial reporting process

EuroClean, Inc. – Palatine, IL
September 2008 - July 2010
Marketing and Sales Representative
• Obtained valuable sales experience by going door-to-door and making cold calls, resulting in the accrual of over $10,000 in new revenues
• Acted as the company’s primary marketing analyst by finding niche markets in proximity, reducing both fixed and variable costs of the company

ACTIVITIES
Investment Banking Academy, Internal Vice President, Mentor
Global Business Brigades, Program Participant
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Microsoft Office and Capital IQ
Fluent in Polish
Katherine Battle  
kbattle2@illinois.edu  
630-297-1992

CURRENT ADDRESS  
611 E. Daniel Street  
Champaign, IL 61820

PERMANENT ADDRESS  
7s641 Hobson Trails  
Naperville, IL 60540

EDUCATION  
University of Illinois Urbana-Champaign  
Bachelor of Science in Agricultural and Consumer Economics  
Concentrations: Agri-Accounting & Agribusiness Markets & Management  
Minor: Business  
GPA: 3.46/4.0

EXPERIENCE  
ShopAKIRA.com, Campus Marketing Representative  
November 2013 - Present  
• Serve as a brand ambassador for AKIRA  
• Responsible for promoting ShopAKIRA.com on campus through a variety of online marketing projects and social media platforms

Lake Cable, LLC – Bensenville, IL  
June 2013 - August 2013  
Internship  
• Performed various duties on a rotating basis with the Controller, Marketing Director, and Inside Sales  
• Compiled and organized Material Safety Data Sheets to assist the warehouse and supply chain management  
• Enhanced communication, presentation, and professional skills through working with diverse employees

Firehaus – Champaign, IL  
March 2013 - June 2013  
Waitress  
• Managed time efficiently waitressing while maintaining a full school schedule

Nanny – Naperville, IL private residence  
May 2012 - August 2012  
• Responsible for supervision and care of two pre-teens

ACTIVITIES  
Kappa Alpha Theta Fraternity  
American Marketing Association, Hershey Take5 Candy Bar Case Competition  
Volunteer at Loaves and Fishes Food Pantry  
International Business Immersion Program, Program Participant

SKILLS  
Proficient in the use of Mac OS and Windows operating systems

HONORS  
Marshall Scott Scholarship in Agribusiness
Mary L. Carroll  
mlcarro2@illinois.edu  
309-313-4014

CURRENT ADDRESS  
302 E John Street Apt. 402  
Champaign, IL 61820

PERMANENT ADDRESS  
1277 N County Rd 1600  
Carthage IL 62321

EDUCATION  
University of Illinois at Urbana-Champaign  
Expected Graduation: May 2016

Bachelor of Science in Agricultural and Consumer Economics  
Double Minor: Leadership Studies and International Development Economics  
GPA: 3.78/4.00

EXPERIENCE  
Academic Computing Facility – University of Illinois  
September 2013 - Present

Help Desk Attendant  
• Assisting lab users with any questions or technological difficulties  
• Recording reported technology issues, phone calls, and questions in ticketing system  
• Maintaining a clean and organized environment and prepare labs for incoming classes

Professional Swine Management – Carthage, Illinois  
June 2013 - July 2013

Human Resources and Logistics Assistant  
• Contacted applicants and performed required pre-screening prior to job interview  
• Checked business references of potential new employees  
• Mapped out 30 farms, weigh stations, truck washes, and customers to calculate mileage

Professional Swine Management – Carthage, Illinois  
July 2011 - July 2012

Logistics Assistant  
• Assisted in communication between owners, customers, and employees to ensure deliveries  
• Created and coordinated weekly truckwash schedule for over sixty trucks  
• Created mandatory health certificates for swine for over fifty deliveries per week

Carroll Farms – Carthage, Illinois  
May 2010 - August 2010

Record Keeper  
• Entered sow herd data weekly for over 85 farrows, 86 weans, and 100 breeders  
• Identified and corrected employee errors made at the sow unit

ACTIVITIES  
Sigma Alpha Professional Agricultural Sorority, 2nd Vice President, Scholarship Chair  
International Business Immersion Program, Program Participant

SKILLS  
Proficient in Microsoft Office Programs

HONORS  
Jonathan Baldwin Turner Scholar
Morgan V. Corbett
mcorbet2@illinois.edu
(630) 440-2479

CURRENT ADDRESS
1005 S. Lincoln Ave., Room 293
Urbana, IL 61801

PERMANENT ADDRESS
1022 N. 6th Ave.
St. Charles, IL 60174

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Business Administration - Business Process Management
Minor: Anthropology
GPA: 3.6/4.0

Expected Graduation: May 2016

EXPERIENCE
Lincoln Avenue Residence Hall Library – Urbana, IL
Librarian
• Assist patrons, promote library programs and shelve materials
• Execute special projects: creating bulletin boards, managing inventory, and program preparation

Frehner-Jens Consulting – St. Charles, IL
Intern
• Developed a business model for new venture, including researching competitive environment and cost forecasting
• Conduct secondary market research for consulting clients, including opportunity sizing, competitor research, and industry research.

EntreCorps
Project Manager
• Developing a marketing and branding plan for the new building
• Creating connections with key University faculty to gain their insight and support for the building

Member
• Collaborating on an interdisciplinary team working to design and promote a new collaborative and innovative building on campus

Spurlock Cultural History Museum – Champaign, IL
Education Assistant
• Assist with planning and developing weekly programs for school groups and families
• Record and file expense and income forms for Education Department
• Work Special Events - collect money, help with reception food, survey attendees, etc.
• Aided in implementation and continuous updating of event tracking database (TPSE)

Sustainability Program Coordinator
• Coordinated and developed a successful program with the Sustainability Learning Living Community which incorporated sustainability and cultural study

Innovation, Design, Entrepreneurship Association (IDEA) – University of Illinois
Consultant
• Contributed to two semester long projects as a member of a six person team
• Performed market size and logistics research
• Contributed to regular client updates and final presentations

ACTIVITIES
Phi Eta Sigma Freshman Honors Society
University of Illinois Campus Band, French Hornist
University of Illinois Pep Band, Mellophone Player
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Windows operating systems and Microsoft Office Suite;
Joshua R. Donoho
Jdonoho2@illinois.edu
618-231-8817

CURRENT ADDRESS
308 East Daniel Street
Champaign IL, 61820

PERMANENT ADDRESS
2901 Caroline Street
Mount Vernon IL, 62864

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Minor: Crop and Soil Management
GPA: 3.01/4.00

EXPECTED GRADUATION: May 2015

EXPERIENCE
Jeff Donoho Insurance Agency
Crop Insurance Agent Assistant
- Licensed agent, for Property Casualty in the State of Illinois
- Participated in sales call activities and follow up
- Met farmers and assisted agent in completing paperwork
- Have had in depth training on how to run and operate ACR programs
- Received Crop Insurance 101 Training

May 2007 - Present

John Deere Financial
John Deere Insurance Company Intern
- Keying agency APH’s and acreage reports
- Sole intern involved with mapping of agency policies
- Helped run “Get to know your department” event within JDF

May 2013 - August 2013

Rose Acre Farms
Production Intern
- Assisted Hen housing managers for the 12 hen houses
- Preformed building management tasks
- Worked on USDA Grading line in process eggs
- In charge of 2 hen houses with 98,000 laying hens in each house

May 2013 - August 2013

Farm Work
- Help in operation of family farm

Ongoing

ACES in Brazil: Sustainable Agriculture, Study Abroad
- Visited many international agricultural businesses and farms
- Presented at an International Environmental Forum

May 2013

ACTIVITE
Koinonia Christian Cooperative House, House Manager
University of Illinois Collegiate Farm Bureau, Treasurer
University of Illinois Collegiate FFA/PAS, Vice President
Agricultural Consumer Economics Club, Member
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Windows operating systems, Quick learner, Engaging, Leadership skills

HONORS
State FFA Degree, 1st Place in State Agricultural Sales Interview Competition
Zachary T. Erny
Erny2@illinois.edu
847-609-1779

CURRENT ADDRESS
306 East Gregory Apt. 402
Champaign, IL 61820

PERMANENT ADDRESS
5569 Brook Bank
Long Grove, IL 60047

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
GPA: 2.94/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE
ACES Library – Urbana IL
Event Coordinator
• Set up and assist in running events for the ACES department
• Help alumni office, utilize equipment for guests, and provide customer service

French Private Farm – Drome, France
July 2013
Farm Manager
• Worked in every aspect and process: planting, processing, selling, delivery, management
• Small business perspective in French markets and management
• Enhancement of adaption and quick thinking skills in foreign setting and problems

PotashCorp – Northbrook, IL
June 2012 - August 2012
Summer Intern
• Checking and completing customer taxes, work with customers, organize database
• Helped create system for managing and processing tax exemptions and contracts

ACTIVITIES
Pi Kappa Phi 2013 Class President
Agricultural Economics Club, Consumer Economics and Finance Club
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS, Windows, Microsoft Word, Excel, and Powerpoint

HONORS
Jonathan Baldwin Turner Scholar
Nicholas S. Harlan
nharlan2@illinois.edu
630-608-7823

CURRENT ADDRESS
604 E. Armory Ave.
Champaign, IL 61820

PERMANENT ADDRESS
3911 N. Bigelow St.
Peoria, IL 61614

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Economics
Minor: Informatics
GPA: 3.30/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE
Wells Fargo Advisors – Branch at Peoria, IL
Intern
Summer 2014

Illinois Valley Yacht and Canoe Club
Lifeguard
• Upheld the rules at the pool to ensure a safe environment for all patrons.
• Prevented accidents before they became a problem.

Head Swim Coach
• Used effective communication skills to demonstrate proper swimming technique to swimmers, which made them stronger and faster athletes as they competed and succeeded in their events.
• Encouraged a positive environment for the swimmers, which motivated them to become better swimmers.
• Strategically organized rosters and lineups to win competitions.
• Hosted our home competitions and ran the equipment necessary to maintain the progress and results of the meet.

Assistant Pool Manager
• Demonstrate leadership and control throughout the facility to ensure a safe environment for all patrons.
• Guide lifeguards to learn the skills that are effective to ensure the patrons’ safety.
• Interact with patrons to promote a family friendly environment.
• Coordinate special events such as Olympic Day, the Fourth of July Party, and Karaoke Night.

Catering Peoria
Food Caterer
• Worked as a food caterer for holiday brunches, charitable events, and weddings.
• Worked in fast, high-intensity environments to ensure the success of our special events.

Villageside Farms – Dunlap, Illinois
• Maintain the grounds during the summer

ACTIVITES
Illini Swim Club, President and Treasurer
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS and Windows operating systems.
Proficient in the use of Microsoft Excel.
Katelyn J. Lanxon
lanxon2@illinois.edu
618-301-6985

CURRENT ADDRESS
907 S. Wright Street
Champaign, IL 61820

PERMANENT ADDRESS
311 Lake Forest Dr.
Belleville, IL 62220

EDUCATION
University of Illinois at Urbana-Champaign
Majoring in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
Minor: International Development Economics
GPA: 3.17/4.00

Expected Graduation: May 2016

EXPERIENCE
Eckert's Country Store and Farms – Belleville, IL
May 2009 - Present
Staff in store
• Work closely with customers to explain and sample different kinds of fruits while also answering questions
• Take bakery orders over the phone and from customers over the counter to provide them with the items they wanted
• Stock and organize grocery items
• Train new employees in the bakery

Undergraduate Library – University of Illinois
January 2014 - Present
Student Assistant
• Check out loanable technology, media, and books to patrons
• Give directional help to students and professors looking for specific material or rooms

Liberal Arts & Sciences, Deans Office – University of Illinois
August 2012 - December 2012
Student Worker
• Answered phone calls and questions of students at the receptionist desk
• Organized the office, filled office supplies, cleaned the desk areas, and filed paperwork

ACTIVITES
Chi Omega National Fraternity, Active Member, Shi-Ai
Agricultural and Consumer Economics Club
Wishmakers Club
Colleges Against Cancer
Relay for Life, Co-Event Chair

SKILLS
Proficient in working with other people with a positive attitude.
Skillful with technology and operating systems.
Ryan J. Lemenager
lemengr2@illinois.edu
815-883-0501

CURRENT ADDRESS
806 S. Third St.
Champaign, IL 61820

PERMANENT ADDRESS
409 E. Charles St.
Ashkum, IL 60911

EDUCATION
University of Illinois at Urbana-Champaign
Expected Graduation: May 2016
College of Agricultural and Consumer Economics
Bachelor of Science in Agricultural and Consumer Economics
GPA: 3.30/4.00

EXPERIENCE
BASF The Chemical Company – Kankakee, Illinois
May 2013 - August 2013
Logistics Intern
• Led safety planning activities for corporate-wide Safety Day; Presented safety demonstration to all 300 employees
• Established system to organize 60 forklifts through the plant to improve efficiency and track expenses
• Tracked deliveries of all small packages in Receiving department; Delivered packages promptly and efficiently
• Achieved 99% inventory accuracy by verifying actual drum count versus computer system

A.N. Webber’s Trucking Inc. – Kankakee, Illinois
May 2012 - August 2012
Head Washman
• Created an effective system to efficiently clean the inside and outside of over 200 semi-trucks and trailers
• Maintained records of inventory and communicated with vendors to maintain appropriate levels of supplies
• Launched a new safety plan incorporating mandatory safety glasses and breathing masks when painting

Ashkum Little League Association
May 2010 - August 2013
Managing Umpire
• Led all employees through training in order to develop their umpiring skills and work with Little League players and coaches
• Developed and delivered a work schedule for all employees of the association

ACTIVITES
Alpha Kappa Psi Professional Business Fraternity, Assistant Treasurer
Illini Pride
International Business Immersion Program, Program Participant
Veronica A. Lesny
lesny2@illinois.edu
708-767-0017

CURRENT ADDRESS
1007 S. Third St.
Champaign, IL 61820

PERMANENT ADDRESS
4547 N. Newland Ave.
Harwood Heights, IL 60706

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
Minor: International Developmental Economics & Food and Environmental Systems
Expected Graduation: May 2015

EXPERIENCE
Delta Gamma Sorority Iota Chapter – University of Illinois
Kitchen Assistant
• Works four shifts a week to assist the cook and all kitchen aids in daily execution of meals
• Trains new workers during their integration to the kitchen assistant team
August 2011 - Present

The Eli’s Cheesecake Company – Chicago, Illinois
Markets and Events Intern
• Managed Farmers Markets and all summer events with communication and business paperwork
• Supervised and directed 13 high school interns who aided with market activities and events
• Mentored a group of 30 assistants, volunteers, and associates to heighten visitors’ experiences
• Assisted in the retail store/bakery café with daily work tasks and composed 3 catering menus
June 2013 - January 2014

Ridgemoor Country Club – Chicago, Illinois
Honor Caddie
• Assisted members in their golfing experience by providing advice, transporting clubs, and improving their game
• Learned and utilized communication skills with a variety of different personality types
April 2008 - November 2012

Vector Marketing Corporation (Cutco) – Northbrook, Illinois
Office Recruiting Assistant
• Recruited those seeking a sales job
• Encouraged and motivated newly hired sales representatives
June 2010 - August 2010

ACTIVITIES
Agribusiness Leadership and Policy Washington, D.C. Study Tour, Program Student
The LeaderShape Institute, Program Student
Office of the Dean of Students: New Student Programs, Welcome Days Leader
Society of Women in Business, Active Member
Camp Kesem Illinois, Program and Public Relations Coordinator
Illinois Evans Scholar, Vice President of Communications
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS and Windows operating systems
Fluent in Polish Language, Conversational in Spanish Language
American Red Cross, Adult and FA/CPR/AED Certified

HONORS
Charles “Chick” Evans Scholar
Sigma Alpha Lambda: National Leadership and Honor
Polish National Alliance Scholar
Justina Y. Lin
jylin3@illinois.edu
217-419-6543

CURRENT ADDRESS
1111 W. Nevada St.
Urbana, IL 61801

PERMANENT ADDRESS
2F, No.3, Aly. 92, Ln. 77, Sec. 4, Xinhai Rd.
Wenshan Dist., Taipei, Taiwan

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Business Minor, ACES International Minor
GPA: 3.72/4.00

Expected Graduation: May 2016

EXPERIENCE
University of Illinois Extensions Financial Wellness Center
January 2014 - Present
Peer Educator
• Raised financial awareness on campus through hosting financial fair and various workshops
• Enhanced communication and presentation skills through giving various presentations and working with a diverse team of peer educators
• Answer questions from students regarding financial issues, including credit report, student loans, and budgeting

5V Technologies, Ltd.
June 2013 - July 2013
Marketing Intern
• Edited data sheet for the newly launched product
• Learned to use Microsoft Visio to draw SoC models
• Translated and edited new product presentation slides
• Translated legal documents and contracts

ACTIVITIES
Taiwan Intercultural Association, Secretary, Membership and Outreach Officer
International Business Immersion Program, Program Participant

SKILLS
English (fluent), Mandarin (fluent), Japanese (functional), Taiwanese (functional)
Windows Visio (basic), Adobe InDesign (basic)

HONORS
ACES Aspire Award, Dean's List
Catherine M. Long  
cmlong3@illinois.edu  
847-767-7711

CURRENT ADDRESS  
1007 South Third St.  
Champaign, IL 61820

PERMANENT ADDRESS  
38427 N. Lakeside Place  
Antioch, IL 60002

EDUCATION  
University of Illinois at Urbana-Champaign  
Bachelor of Science in Agricultural and Consumer Economics  
Concentration: Agribusiness Markets and Management  
Minor: International Development and Economics  
GPA: 3.22/4.00

EXPERIENCE  
AEPhi Sorority House  
Kitchen Assistant  
• Assists the cook and all kitchen aids in daily execution of meals  
• Trains new workers during their integration to the kitchen assistant team

Hilltop Lakes Community Center-Hilltop Lakes – Texas  
Pool Manager  
• Manages concession stand, sells and restocks concession goods  
• Balances concession stand books through opening and closing cash register  
• Manages and runs the pool area looking over on an average of twenty five people

Lake Shore Country Club – Glencoe, Illinois  
Caddie  
• Developed business etiquette and professional skills from business professionals in various fields  
• Developed communication skills by interacting with different age groups and different professions

ACTIVITIES  
Society of Women in Business, Elite Member  
Illinois Leadership Center, Leadership Certificate Program Participant  
Intermural Indoor and Outdoor Volleyball  
Camp Kesem, Member  
International Business Immersion Program, Program Participant

SKILLS  
Proficient in the use of Mac OS and Windows operating systems  
Competent in Microsoft Work, Excel, and PowerPoint

HONORS  
Chick Evans Scholar  
Phi Sigma Theta National Honor Society
Xi (Lucy) Lu  
xilu2@illinois.edu  
(217)-693-2823

CURRENT ADDRESS  
510 E Stoughton St. Apt. 311  
Champaign, IL 61820

PERMANENT ADDRESS  
99-9-2001 Fangli Rd.  
Jiading District, Shanghai  
China, 201802

EDUCATION  
University of Illinois at Urbana-Champaign  
Bachelor of Science in Accounting and Finance  
Minor: Food & Agribusiness  
GPA: 3.58/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE  
Summer Internship at Agricultural Bank of China – Nanjing  
International Department  
• Wrote and reviewed letter of credit  
• Accessed and worked with the internal E-bank system  
• Handled concerns from clients through the phone

Summer Internship at Agricultural Bank of China – Nanjing  
International Department  
• Wrote and reviewed letter of credit  
• Accessed and worked with the internal E-bank system  
• Handled concerns from clients through the phone

BlueCross BlueShield Illinois – Chicago, Illinois  
Job Shadow at National Accounts  
• Joined a conference call within the department with current employees  
• Studied how the company in Chicago connects with other branches of BlueCross BlueShield

Chinese Heritage Association  
Chess Teacher  
• Assisted grade school students with chess skills and Chinese learning  
• Organized chess matches among students

Employee at School Cafeteria – University of Illinois  
Pizza maker and salad bar shifter  
• Cooked various kinds of pizza  
• Communicated with the supervisors and other employees  
• Substituted for friends with appropriate time management

ACTIVITIES  
Chinese Students and Scholars Association, V.P. & HR, Undergraduate Brunch  
Phi Eta Sigma Freshmen Honors Society  
Fusion Professional Business Organization  
Deloitte FantaXtreme Case Competition  
International Business Immersion Program, Program Participant

SKILLS  
Proficient in the use of Mac OS and Windows operating systems

HONORS  
James Scholar, Illinois State Scholar
Ryan McGowan
Rjmcgow2@illinois.edu
708-638-4590

CURRENT ADDRESS
106 E Armory Ave
Champaign, IL 61820

PERMANENT ADDRESS
9534 Clifton Park
Evergreen Park, IL 60805

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Financial Planning
GPA: 3.34/4.00

EXPECTED GRADUATION: May 2015

EXPERIENCE
Beverly Environmental LLC
June 2013 - August 2013
Laborer
• Created and improved lawns, gardens, decks, patios and other landscape features for a landscape architecture company
• Performed tasks such as trimming trees and bushes, mulching gardens, laying down fertilizer, mowing grass, and removing weeds for residential and commercial properties
• Communicated and worked with project managers and other laborers in order to complete and maintain assigned projects, while ensuring customer satisfaction.

Fusion 92
June 2012 - August 2012
Summer Intern
• Audited and maintained the CRM database for a digital marketing agency
• Provided office support as needed, including prepping client meetings, inventorizing assets, scouting photo shoots, and researching vendor options
• Collected and organized time reports for management analysis
• Assisted the Account Management team by updating media schedules and performing the fulfillment portion of a client rebate program

Ray Elliot Varsity Room
September 2011 - Present
Student Kitchen Helper
• Handle the sanitization and cleaning of dishes for more than 200 people daily for the University of Illinois athletic teams
• Maintain a clean dining environment for the University of Illinois athletic teams

ACTIVITIES
Irish Illini Executive Board Member
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS and Windows operating systems

HONORS
Dean’s list, Illinois General Assembly Scholarship, Father William Thomas Award, President’s Education Award
Fionna Millett
Fionna.Millett@gmail.com
847-707-6915

CURRENT ADDRESS
1214 S. First St. #3042-A1
Champaign, IL 61820

PERMANENT ADDRESS
121 Fourth St.
Wilmette, IL 60091

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Environmental Economics and Policy
GPA: 3.85/4.00

EXPERIENCE
Illinois Business Consulting – University of Illinois
Project Manager
• Manage a diverse team and communicate with a client in a semester engagement
• Create scorecard to compare sustainable technology vendors for a global food company
• Delegate assignments and oversee the development of six consultants

Consultant
• Conducted research and analyzed data to create marketing strategy for a nonprofit organization
• Developed recommendations and a communication plan utilizing a faculty survey
• Communicated with the client regularly and presented to board of directors

Office of the Dean of Students – University of Illinois
Front Desk Clerk
• Represent the University of Illinois to students and guests in Student Services building
• Direct diverse groups of visitors to offices and campus resources with greetings
• Deliver mail and communication to respective offices

Orientation Student Leader
• Create orientation activities acquainting students to campus for New Student Programs
• Facilitate Welcome Days Leaders in mentoring first year students upon arrival to campus

Lad & Lassie Shop – Wilmette, Illinois
Assistant Manager
• Assist with the selection, buying, and merchandising of products for family business
• Perform retail sales, and resolve customer inquiries and concerns
• Enhance leadership skills by supervising and training six new employees
• Improve social media strategies and increase online engagement for customers

ACTIVITES
Phi Gamma Nu Professional Business Fraternity, Philanthropy Committee
International Business Immersion Program, Program Participant
College of ACES, Tutor for Agricultural, Consumer and Resource Economics

SKILLS
Proficient in the use of Mac OS and Windows operating systems
Proficient in Microsoft Office
Experienced in online email marketing with MailChimp

HONORS
Jonathan Baldwin Turner Scholar, James Scholar, Dean's List
Juliana Ramirez
rmrzylz2@illinois.edu
847-602-0552

CURRENT ADDRESS
611 E. Daniel St
Champaign, IL 61820

PERMANENT ADDRESS
41 Winding Run Ln
Streamwood, IL 60107

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Accountancy
Minor: French
GPA: 3.14/4.00

Expected Graduation: May 2016

EXPERIENCE
Ana Velez Tax Service
Office Assistant, Tax Intern
September 2009 - Present (Seasonal)
• Assisting manager by filing documents and updating database to increase productivity of
tax preparation by 10 percent
• Interfacing with 50 clients to provide them with appointments and paperwork
  requirements
• Contact clients to inform them of the status of tax refund or tax obligations

Northwestern Mutual Financial Network
Financial Representative Intern
May 2013 - November 2013
• Achieved goal of seven policies sold by the end of the summer activity period which
  resulted in $6,000 in sales and twelve new clients
• Successfully passed the Illinois State Producers exam for licensing in life, health, and
  accident insurance
• Responsible for building relationships with new clients to address financial goals and
  retirement planning

University of Illinois – Graduate College
Office Assistant
February 2013 - May 2013
• Operated and monitored database of 12,000 graduate students for accuracy and document
  retrieval
• Created, filed, and managed documents to ensure information is protected and error-free
• Organized daily ongoing and incoming mail for entire office

ACTIVITIES
Kappa Alpha Theta Sorority Chief Financial Officer, Scholarship Committee Proctor
Global Business Brigades, Fundraising Chair
International Business Immersion Program, Program Participant
Illinois Dance Marathon, Morale Team Leader

SKILLS
Fluent in Spanish
Intermediate French
Proficient in Excel, Word, PowerPoint

HONORS
Phi Sigma Theta National Honor Society
Emily Rogier
rogier2@illinois.edu
618-670-9001

CURRENT ADDRESS
405 East John St.
Champaign, IL 61820

PERMANENT ADDRESS
13979 Rogier Rd
Highland, IL 62249

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Minor: Farm Management
GPA: 2.29/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE
Rogier Brothers Farm – Highland, Illinois
Operator and Accountant
January 2006 - Present
• Experience in organization, operation, production, and accounting of profitable hog operation
• Maintained cattle operation including marketing, documentation, distribution, vaccination, feeding and breeding
• Marketing done for livestock and grain operations
• Assisted bookkeeping with paying bills, payroll, and other day-to-day accounting tasks

Kuck Associates – Urbana, Illinois
Housekeeper
• Assisting elder women with day-to-day cleaning duties
• Proficient in all cleaning tasks including laundry, vacuuming, ironing and other household chores

4-H Program – Highland, Illinois
Secretary
• Extremely active throughout high school organizing monthly meetings, collecting documentation, and setting fundraiser and service
• Active in county fairs showing hogs and chickens

ACTIVITIES
Special Olympics, volunteer
H.I.S. K.I.D.S, Community Service and Assistant
Relay for Life, Team Member
Teacher Aid, Kindergarten
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS
Quickbooks (Basic), Microsoft Office (Advanced)
Great communication, leadership, and organizational skills

HONORS
Farm Credit Illinois Scholarship, United Producers Scholarship
Benjamin D. Sinele
sinele2@illinois.edu
217-440-9503

CURRENT ADDRESS
58 East Gregory Dr.
Champaign, IL 61820

PERMANENT ADDRESS
1161 East Co Rd 2400
Niota, IL 62358

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets & Management
Minor: Crop Sciences
GPA: 3.50/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE
Crop Production Services – Ferris, Illinois
June 2013 - August 2013
Intern
• Created online flight maps and schedules for custom application jobs
• Collaborated with the sales team to identify and resolve problems in customers’ fields
• Assessed opportunities for improvement in farmers operations by working with them one-on-one

Four Oaks Farms – Niota, Illinois
April 2007 - Present
Assistant Manager
• Assist with year round crop production while working to improve the efficiency of daily operations
• Manage a small sharecropping operation with me three younger brothers
• Operate heavy equipment used for tillage, planting, and harvesting

Powellton Chamber of Commerce – Burnside, Illinois
May 2008 - August 2011
Lawn Manager
• Managed cemetery lawn by keeping the premises mowed and trimmed
• Organized group cleaning sessions to ensure a welcoming atmosphere.
• Attended periodic meetings and gave updates on the progress that had been made

ACTIVITES
Alpha Gamma Rho Fraternity, Freshman Class President, Recruitment committee
Boy Scouts of America, Eagle Scout
International Business Immersion Program, Program Participant

SKILLS
Excels at connecting with people and engaging in conversation

HONORS
Illinois State Scholar, Eagle Scout, Society for Academic Achievement
Jenna Sudeth
Sudeth2@illinois.edu
217-971-2906

CURRENT ADDRESS
816 Village Park Way
Savoy, IL 61874

PERMANENT ADDRESS
2525 Hazlett Lane
Springfield, IL 62707

EDUCATION

University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Minor: Animal Science & International Development Economics
Pursuing: Certificate in Management & Experiential Learning
GPA: 3.01/4.00

EXPECTED GRADUATION: May 2015

EXPERIENCE

IL Corn Marketing Board
Social Media Intern
• Manage and update Facebook page daily
• Interact with followers on daily basis to inform them by advocating agriculture
• Look for and research new up to date topics to enrich followers lives

AGIO Ltd.
Farm Laborer
• Participate in family grain operations
• Experienced in operation of excavation equipment
• Sole operator of a 50 head cattle operation
• Restructured feeding system to minimize feed cost to maximize output

US Bank
Teller
• Trained 1 new Employee
• Provided excellent member services and maintained customer satisfaction
• Provided quick and efficient problem resolutions

Chase Bank
Teller
• Coin machine custodian
• Selected as a business transaction teller with a drawer limit of $36,000
• Trained 2 new employees
• Supervised overrides

ACTIVITES

ExplorACES Steering Committee, Food Director
Sangamon County Farm Bureau Young Leaders, Vice Chair
International Business Immersion Program, Program Participant
National Agriculture Marketing Association, Fundraising
Agriculture Consumer Economics Club, Member
Collegiate Post Secondary Agriculture Students, 2nd in State Agribusiness Administration Interview Competition

SKILLS
Typing proficiency, Leadership skills, Problem solving, Proficient in Microsoft office

HONORS
Vice Presidents List, Dean's List, FFA Leadership Award
Vivian Tse
vtse3@illinois.edu

CURRENT ADDRESS
410 East Green Street, Apt. 402
Champaign, IL 61820

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Supply Chain Management and
Information Systems and Information Technology
Minor: Hoeft Technology and Management Program
GPA: 3.61/4.00

Expected Graduation: May 2016

EXPERIENCE
Student Legal Services – University of Illinois
September 2012 - Present
Office Assistant
• Communicate amongst clients, three attorneys, and the staff at the Champaign County
  Circuit Clerk on a daily basis to collect information for the clients’ case
• Prepare brochures, PowerPoint slides, evaluation forms, and films for attorneys to promote
  students’ legal rights at outreach events
• Translate brochures, documents, and information from English to Chinese and vice-versa
• Establish, processes, and update over 1,000 clients’ case and forms, including certification
• Schedules appointments, events, and meetings for three attorneys on a daily basis

Juicy Couture
June 2013 - Present
Sales Associate
• Maintained a clientele book to inform clients regarding new products or promotions
  through emails, phone calls, and letters each month
• Had the highest sales per hour in terms of key performance indicator for 85% of the time
• Collaborated with the Store Manager in setting the store’s floor layout and organizing
  inventory
• Integrated product knowledge in conversations with customers
• Conducted sales transactions by assisting customers in finding apparel that completes their
  outfits

Chicago Park District’s Treasury Department
June 2011 - August 2011
Intern
• Summarized the municipal market from January 2010 to August 2011 to remind Acting
  Treasurer of key events
• Organized financial analysis and working files, utilized in documentations for bond
  transactions
• Researched the best practices in cash, debt portfolios, and investment management

ACTIVITIES
New Life Volunteering Society, Fundraising and Philanthropy Chair
Business 101, prospective Section Leader
Association for Information Systems, member
Asian American Association member, member
International Business Immersion Program, Program Participant

SKILLS
Proficient in English and Chinese (Mandarin, Cantonese, and Shanghainese)

HONORS
Phi Eta Sigma National Honor Society, Phi Sigma Theta National Honor Society, and Women in Public Finance’s
Honorable Mention Achievement Award
Alycen J. White
ajwhite4@illinois.edu
217-737-0860

CURRENT ADDRESS
616 E. Green Street Apt. 601
Champaign, IL 61820

PERMANENT ADDRESS
334 State Route 10
New Holland, IL 62671

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Minors: ACES Leadership, International Economic Development
GPA: 3.74/4.00

EXPECTED GRADUATION: May 2016

EXPERIENCE
Abercrombie & Fitch – Champaign, IL
October 2012 - December 2012
Sales Representative
• Expanded customer service through servicing unhappy customers
• Collaborated with employees to create monthly store display strategies

Dairy Queen – Lincoln, Illinois
Cashier
October 2010 - April 2012
Server
• Developed monetary handling skills
• Improved communication skills through interaction with customers
• Expanded leadership skills within assigned group goals set forth by managers

ACTIVITES
Phi Sigma Sigma Sorority
Phi Eta Sigma Freshmen Honors Society
Agricultural & Consumer Economics Club
Students Today, Leaders Forever Registered Student Organization
Illini Pride
Orange Krush
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS and Windows operating systems
Austin L. Zwilling
Zwillng2@illinois.edu
618-562-1994

CURRENT ADDRESS
1905 N. Lincoln Ave. Apt. 316
Urbana, IL 61801

PERMANENT ADDRESS
6956 N. Crest Haven Rd.
Claremont, IL 62421

EDUCATION
University of Illinois at Urbana-Champaign
Bachelor of Science in Agricultural and Consumer Economics
Minor: Technical Systems Management (TSM)
GPA: 3.62/4.00

Expected Graduation: May 2015

EXPERIENCE
International Business Immersion Program
January 2013 - Present
Program Intern
• Explore the dangers of food safety throughout China and collaborate with a 5 member team on a plan on how to combat this growing problem
• Analyze case studies with a 5 member team that involve companies that face management issues and provide a recommendation/solution for the company to implement
• Travel to China to explore how food safety is affecting companies daily operations

Zwilling Farms Inc.-Olney, Illinois
January 2006 - Present
Assistant Manager
• Operate tillage and harvest equipment for 1,000-acre grain farm that produced corn, soybeans, and wheat
• Communicate with local seed dealers to determine seed input and price
• Analyze grain markets to determine when to sell 5,000 bushels of corn and soybeans

Farm Safety for Kids
August 2008 - August 2012
Camp Leader
• Led a camp in farm safety education designed to teach 500 elementary school kids the hazards of being on a farm
• Worked with 5 camp leaders to present a demonstration on the dangers of a grain bin to a group of 50 elementary school kids

FFA
August 2008 - May 2012
Vice President/Historian
• Co-ordinated the 150-member Olney FFA and worked on a 8 member officer team in running day-to-day operations and increase membership by 10%
• Led the design and implementation of the program of activities for the calendar year with a team of 12 chairmen
• Established an awards program, boosting membership attendance at community service events by 20%

ACTIVITES
Agribusiness, Consumer Economics Club, Active Member
Collegiate Farm Bureau, Active member
International Business Immersion Program, Program Participant

SKILLS
Proficient in the use of Mac OS and Windows operating systems